# HOTEL PERFORMANCE - THE ISLANDS OF THE BAHAMAS JANUARY 2018 PRELIMINARY

	THE BA	AHAMAS		NAS	SSAU/PI		GRAN	D BAHAMA		THE OUT IS	SLANDS	
JANUARY 2018	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	367163	298511	23.0%	281009	209165	34.3%	38191	38946	-1.9%	47963	50400	-4.8%
Occupied Room Nts	182277	162971	11.8%	144887	126296	14.7%	20059	18840	6.5%	17331	17835	-2.8%
Avg Room Occupancy*	49.6%	54.6%	-4.9%	51.6%	60.4%	-8.8%	52.5%	48.4%	4.1%	36.1%	35.4%	0.7%
Rooms Revenue	\$41,880,552	\$32,887,936	27.3%	\$36,015,208	\$27,270,017	32.1%	\$1,323,571	\$1,267,742	4.4%	\$4,541,773	\$4,350,177	4.4%
Avg Daily Room Rate	\$229.76	\$201.80	13.9%	\$248.57	\$215.92	15.1%	\$65.98	\$67.29	-1.9%	\$262.06	\$243.91	7.4%
YEAR TO DATE (JAN 18)	THE BA	AHAMAS		NAS	SSAU/PI		GRAN	D BAHAMA		THE OUT IS	SLANDS	
YEAR TO DATE (JAN 18)	THE B.		% CHG	NAS 2018	SSAU/PI 2017	% CHG	GRAN 2018		% CHG	THE OUT IS		% CHG
YEAR TO DATE (JAN 18)  Available Room Nts			% <b>CHG</b> 23.0%		,	% CHG 34.3%			% CHG -1.9%			% CHG -4.8%
,	2018	2017	23.0%	2018	2017		2018	2017		2018	2017	
Available Room Nts	<b>2018</b> 367163	<b>2017</b> 9 298511	23.0%	<b>2018</b> 281009	<b>2017</b> 209165	34.3%	<b>2018</b> 38191	<b>2017</b> 38946	-1.9%	<b>2018</b> 47963	<b>2017</b> 50400	-4.8%
Available Room Nts Occupied Room Nts	<b>2018</b> 367163 182277	<b>2017</b> 9298511 162971	23.0% 11.8%	<b>2018</b> 281009 144887	2017 209165 126296	34.3% 14.7%	<b>2018</b> 38191 20059	<b>2017</b> 38946 18840	-1.9% 6.5%	<b>2018</b> 47963 17331	<b>2017</b> 50400 17835	-4.8% -2.8%

The above sample contains both large and small hotels. All data subject to revision.

### FEBRUARY 2018 PRELIMINARY

			FEBRUAR	Y 2018 PRELIM	IINARY						
	THE B.	AHAMAS		NASSAU/PI		GRAN	ID BAHAMA		THE OUT I	SLANDS	
FEBRUARY 2018	2018	2017 %	CHG 201	8 2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	329670	269671 2	22.2% 25168	1 189655	32.7%	35178	34895	0.8%	42811	45121	-5.1%
Occupied Room Nts	194894	164643 1	18.4% 15477	1 124550	24.3%	21398	21360	0.2%	18725	18733	0.0%
Avg Room Occupancy*	59.1%	61.1%	-1.9% 61.59	% 65.7%	-4.2%	60.8%	61.2%	-0.4%	43.7%	41.5%	2.2%
Rooms Revenue	\$45,533,465	\$35,959,426 2	26.6% \$38,811,800	\$29,575,469	31.2%	\$1,477,891	\$1,505,022	-1.8%	\$5,243,774	\$4,878,935	7.5%
Avg Daily Room Rate	\$233.63	\$218.41	7.0% \$250.77	\$237.46	5.6%	\$69.07	\$70.46	-2.0%	\$280.04	\$260.45	7.5%
YEAR TO DATE (FEB 18)	THE B	AHAMAS		NASSAU/PI		GRAN	ID BAHAMA		THE OUT I	SLANDS	
	2018	2017 %	CHG 201	8 2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	696833	568182 2	22.6% 53269	0 398820	33.6%	73369	73841	-0.6%	90774	95521	-5.0%
Occupied Room Nts	377171	327614 1	15.1% 29965	8 250846	19.5%	41457	40200	3.1%	36056	36568	-1.4%
Avg Room Occupancy*	54.1%	57.7%	-3.5% 56.39	% 62.9%	-6.6%	56.5%	54.4%	2.1%	39.7%	38.3%	1.4%
Rooms Revenue	\$87,414,017	\$68,847,362	27.0% \$74,827,008	\$56,845,486	31.6%	\$2,801,462	\$2,772,764	1.0%	\$9,785,547	\$9,229,112	6.0%
Avg Daily Room Rate	\$231.76	\$210.15 1	10.3% \$249.71	\$226.62	10.2%	\$67.58	\$68.97	-2.0%	\$271.40	\$252.38	7.5%
All data subject to revision. Son											

## HOTEL PERFORMANCE - THE ISLANDS OF THE BAHAMAS MARCH 2018 PRELIMINARY

	THE	BAHAMAS		NA.	ASSAU/PI		GRAN	D BAHAMA		THE OUT IS	SLANDS	
March 2018	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	368109	310113	18.7%	280513	222714	26.0%	38639	38936	-0.8%	48957	48463	1.0%
Occupied Room Nts	257758	213097	21.0%	205560	164394	25.0%	25418	24212	5.0%	26780	24491	9.3%
Avg Room Occupancy*	70.0%	68.7%	1.3%	73.3%	73.8%	-0.5%	65.8%	62.2%	3.6%	54.7%	50.5%	4.2%
Rooms Revenue	\$76,442,073	\$55,202,627	38.5%	\$66,613,424	\$46,374,957	43.6%	\$1,912,192	\$1,855,154	3.1%	\$7,916,456	\$6,972,516	13.5%
Avg Daily Room Rate	\$296.57	\$259.05	14.5%	\$324.06	\$282.10	14.9%	\$75.23	\$76.62	-1.8%	\$295.61	\$284.70	3.8%
	THE	BAHAMAS		NA	ASSAU/PI		GRAN	D BAHAMA		THE OUT IS	SLANDS	
YEAR TO DATE (MAR 18)	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	1064942	878295	21.3%	813203	621534	30.8%	112008	112777	-0.7%	139731	143984	-3.0%
Occupied Room Nts	634929	540711	17.4%	505218	415240	21.7%	66875	64412	3.8%	62836	61059	2.9%
Avg Room Occupancy*	59.6%	61.6%	-1.9%	62.1%	66.8%	-4.7%	59.7%	57.1%	2.6%	45.0%	42.4%	2.6%
Rooms Revenue	\$163,856,090	\$124,049,988	32.1%	\$141,440,433	\$103,220,442	37.0%	\$4,713,654	\$4,627,918	1.9%	\$17,702,003	\$16,201,628	9.3%
Avg Daily Room Rate	\$258.07	\$229.42	12.5%	\$279.96	\$248.58	12.6%	\$70.48	\$71.85	-1.9%	\$281.72	\$265.34	6.2%

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### APRIL 2018 PRELIMINARY

	THE	BAHAMAS		NA	ASSAU/PI		GRAN	D BAHAMA		THE OUT IS	SLANDS	
APRIL 2018	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	354717	289319	22.6%	271173	204499	32.6%	37854	37705	0.4%	45690	47115	-3.0%
Occupied Room Nts	237037	199055	19.1%	189123	150044	26.0%	24996	24786	0.8%	22918	24225	-5.4%
Avg Room Occupancy*	66.8%	68.8%	-2.0%	69.7%	73.4%	-3.6%	66.0%	65.7%	0.3%	50.2%	51.4%	-1.3%
Rooms Revenue	\$58,504,614	\$51,308,875	14.0%	\$50,314,580	\$42,994,019	17.0%	\$2,085,296	\$1,833,844	13.7%	\$6,104,738	\$6,481,012	-5.8%
Avg Daily Room Rate	\$246.82	\$257.76	-4.2%	\$266.04	\$286.54	-7.2%	\$83.43	\$73.99	12.8%	\$266.37	\$267.53	-0.4%
YEAR TO DATE (APR 18)	THE	BAHAMAS		NA	ASSAU/PI		GRAN	D BAHAMA		THE OUT IS	SLANDS	
	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	1419659	1167614	21.6%	1084376	826033	31.3%	149862	150482	-0.4%	185421	191099	-3.0%
Occupied Room Nts	871966	739766	17.9%	694341	565284	22.8%	91871	89198	3.0%	85754	85284	0.6%
Avg Room Occupancy*	61.4%	63.4%	-1.9%	64.0%	68.4%	-4.4%	61.3%	59.3%	2.0%	46.2%	44.6%	1.6%
Rooms Revenue	\$222,360,704	\$175,358,863	26.8%	\$191,755,013	\$146,214,462	31.1%	\$6,798,950	\$6,461,762	5.2%	\$23,806,741	\$22,682,640	5.0%
Avg Daily Room Rate	\$255.01	\$237.05	7.6%	\$276.17	\$258.66	6.8%	\$74.01	\$72.44	2.2%	\$277.62	\$265.97	4.4%
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# HOTEL PERFORMANCE - THE ISLANDS OF THE BAHAMAS MAY 2018 PRELIMINARY

	TH	HE BAHAMAS		NAS	SAU/PI		GRANI	O BAHAMA		THE OUT ISL	ANDS	
MAY 2018	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	365949	321036	14.0%	280032	233524	19.9%	39012	38779	0.6%	46905	48733	-3.8%
Occupied Room Nts	218892	178705	22.5%	171757	134350	27.8%	23752	21565	10.1%	23383	22790	2.6%
Avg Room Occupancy*	59.8%	55.7%	4.1%	61.3%	57.5%	3.8%	60.9%	55.6%	5.3%	49.9%	46.8%	3.1%
Rooms Revenue	\$45,677,225	\$34,826,356	31.2%	\$38,071,285	\$28,626,102	33.0%	\$1,728,104	\$1,401,493	23.3%	\$5,877,835	\$4,798,760	22.5%
Avg Daily Room Rate	\$208.67	\$194.88	7.1%	\$221.66	\$213.07	4.0%	\$72.76	\$64.99	12.0%	\$251.37	\$210.56	19.4%
YEAR TO DATE (MAY 18)	TI	HE BAHAMAS		NAS	SSAU/PI		GRANI	О ВАНАМА		THE OUT ISL	ANDS	
YEAR TO DATE (MAY 18)	TF 2018	IE BAHAMAS 2017	% CHG	NAS 2018	SSAU/PI 2017	% CHG	GRANI 2018	D BAHAMA 2017	% CHG	THE OUT ISL 2018		% CHG
YEAR TO DATE (MAY 18)  Available Room Nts			% <b>CHG</b> 19.9%		•	% CHG 28.8%			% CHG -0.2%			% <b>CHG</b> -3.1%
,	2018	2017		2018	2017		2018	2017		2018	2017	
Available Room Nts	<b>2018</b> 1785608	<b>2017</b> 1488650	19.9%	<b>2018</b> 1364408	<b>2017</b> 1059557	28.8%	<b>2018</b> 188874	<b>2017</b> 189261	-0.2%	<b>2018</b> 232326	<b>2017</b> 239832	-3.1%
Available Room Nts Occupied Room Nts	<b>2018</b> 1785608 1090858	<b>2017</b> 1488650 918471	19.9% 18.8%	<b>2018</b> 1364408 866098	2017 1059557 699634	28.8% 23.8%	<b>2018</b> 188874 115623	<b>2017</b> 189261 110763	-0.2% 4.4%	2018 232326 109137	<b>2017</b> 239832 108074	-3.1% 1.0%

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IUNE 2018 PREL	IMINARY
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	TH	IE BAHAMAS		NAS	SAU/PI		GRANI	D BAHAMA		THE OUT ISL	ANDS	
JUNE 2018	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	353406	310217	13.9%	271166	226970	19.5%	37565	37596	-0.1%	44675	45651	-2.1%
Occupied Room Nts	225157	190043	18.5%	177405	144433	22.8%	24773	23795	4.1%	22979	21815	5.3%
Avg Room Occupancy*	63.7%	61.3%	2.4%	65.4%	63.6%	1.8%	65.9%	63.3%	2.7%	51.4%	47.8%	3.6%
Rooms Revenue	\$48,847,972	\$40,791,870	19.7%	\$41,092,960	\$34,137,267	20.4%	\$1,859,335	\$1,732,626	7.3%	\$5,895,676	\$4,921,977	19.8%
Avg Daily Room Rate	\$216.95	\$214.65	1.1%	\$231.63	\$236.35	-2.0%	\$75.05	\$72.81	3.1%	\$256.57	\$225.62	13.7%
YEAR TO DATE - (JUN 18)	TH	IE BAHAMAS		NAS	SSAU/PI		GRANI	Э ВАНАМА		THE OUT ISL	ANDS	
YEAR TO DATE - (JUN 18)	TH 2018	IE BAHAMAS 2017	% CHG	NAS 2018	,	% CHG	GRANI 2018	D BAHAMA 2017	% CHG	THE OUT ISL 2018		% CHG
YEAR TO DATE - (JUN 18)  Available Room Nts			% CHG 18.9%		,	% <b>CHG</b> 27.1%			% CHG -0.2%			% <b>CHG</b> -3.0%
,	2018	2017		2018	2017		2018	2017		2018	2017	
Available Room Nts	<b>2018</b> 2139014	<b>2017</b> 1798867	18.9%	<b>2018</b> 1635574	<b>2017</b> 1286527	27.1%	<b>2018</b> 226439	<b>2017</b> 226857	-0.2%	<b>2018</b> 277001	<b>2017</b> 285483	-3.0%
Available Room Nts Occupied Room Nts	<b>2018</b> 2139014 1316015	<b>2017</b> 1798867 1108514	18.9% 18.7%	<b>2018</b> 1635574 1043503	2017 1286527 844067	27.1% 23.6%	2018 226439 140396	<b>2017</b> 226857 134558	-0.2% 4.3%	<b>2018</b> 277001 132116	2017 285483 129889	-3.0% 1.7%

# HOTEL PERFORMANCE - THE ISLANDS OF THE BAHAMAS JULY 2018 PRELIMINARY

	THE	BAHAMAS		NAS	SSAU/PI		GRANI	) BAHAMA		THE OUT IS	LANDS	
JULY 2018	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	368092	318446	15.6%	283042	231070	22.5%	38490	38394	0.3%	46560	48982	-4.9%
Occupied Room Nts	246134	216935	13.5%	198217	165547	19.7%	23855	25550	-6.6%	24062	25838	-6.9%
Avg Room Occupancy*	66.9%	68.1%	-1.3%	70.0%	71.6%	-1.6%	62.0%	66.5%	-4.6%	51.7%	52.7%	-1.1%
Rooms Revenue	\$57,235,076	\$49,325,618	16.0%	\$49,519,496	\$41,679,423	18.8%	\$1,567,577	\$1,734,200	-9.6%	\$6,148,003	\$5,911,995	4.0%
Avg Daily Room Rate	\$232.54	\$227.38	2.3%	\$249.82	\$251.77	-0.8%	\$65.71	\$67.87	-3.2%	\$255.51	\$228.81	11.7%
MEAN TO DATE (MM 40)	TYY.	D		374.6			CD 43 W	S D 1 TT 1 T 1				
YEAR TO DATE (JUL 18)	THE	BAHAMAS		NAS	SSAU/PI		GRANI	) BAHAMA		THE OUT IS	LANDS	
	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	2507106	2117313	18.4%	1918616	1517597	26.4%	264929	265251	-0.1%	323561	334465	-3.3%
Occupied Room Nts	1562149	1325449	17.9%	1241720	1009614	23.0%	164251	160108	2.6%	156178	155727	0.3%
Avg Room Occupancy*	62.3%	62.6%	-0.3%	64.7%	66.5%	-1.8%	62.0%	60.4%	1.6%	48.3%	46.6%	1.7%
Rooms Revenue	\$374,120,977	\$300,302,707	24.6%	\$320,438,754	\$250,657,253	27.8%	\$11,953,967	\$11,330,081	5.5%	\$41,728,255	\$38,315,373	8.9%
Avg Daily Room Rate	\$239.49	\$226.57	5.7%	\$258.06	\$248.27	3.9%	\$72.78	\$70.77	2.8%	\$267.18	\$246.04	8.6%

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### AUGUST 2018 PRELIMINARY

				AUGUSI	2018 PRELIM	INAKI						
	THE	BAHAMAS		NAS	SSAU/PI		GRANI	O BAHAMA		THE OUT IS	LANDS	
AUGUST 2018	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	364848	308968	18.1%	283180	222017	27.5%	38165	38388	-0.6%	43503	48563	-10.4%
Occupied Room Nts	212750	181253	17.4%	177847	140427	26.6%	20993	22494	-6.7%	13910	18332	-24.1%
Avg Room Occupancy*	58.3%	58.7%	-0.4%	62.8%	63.3%	-0.4%	55.0%	58.6%	-3.6%	32.0%	37.7%	-5.8%
Rooms Revenue	\$43,742,714	\$36,810,933	18.8%	\$38,856,977	\$31,670,435	22.7%	\$1,331,869	\$1,388,337	-4.1%	\$3,553,868	\$3,752,162	-5.3%
Avg Daily Room Rate	\$205.61	\$203.09	1.2%	\$218.49	\$225.53	-3.1%	\$63.44	\$61.72	2.8%	\$255.49	\$204.68	24.8%
YEAR TO DATE (AUG 18)	THE	BAHAMAS		NAS	SSAU/PI		GRANI	О ВАНАМА		THE OUT IS	LANDS	
YEAR TO DATE (AUG 18)	THE 2018		% CHG	NAS 2018	,	% CHG	GRANI 2018		% CHG	THE OUT IS		% CHG
YEAR TO DATE (AUG 18)  Available Room Nts					,	% CHG 26.6%			% CHG -0.2%			% CHG -4.2%
,	2018	2017		2018	2017		2018	2017		2018	2017	
Available Room Nts	<b>2018</b> 2871954	<b>2017</b> 2426281	18.4%	<b>2018</b> 2201796	<b>2017</b> 1739614	26.6%	<b>2018</b> 303094	<b>2017</b> 303639	-0.2%	<b>2018</b> 367064	<b>2017</b> 383028	-4.2%
Available Room Nts Occupied Room Nts	<b>2018</b> 2871954 1774899	<b>2017</b> 2426281 1506702	18.4% 17.8%	<b>2018</b> 2201796 1419567	2017 1739614 1150041	26.6% 23.4%	<b>2018</b> 303094 185244	<b>2017</b> 303639 182602	-0.2% 1.4%	<b>2018</b> 367064 170088	<b>2017</b> 383028 174059	-4.2% -2.3%

### HOTEL PERFORMANCE - THE ISLANDS OF THE BAHAMAS SEPTEMBER 2018 PRELIMINARY

	THE	<b>E BAHAMAS</b>		N/A	ASSAU/PI		GRAN	O BAHAMA		THE OUT IS	LANDS	
SEPTEMBER 2018	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	346407	278873	24.2%	275085	213831	28.6%	35002	36996	-5.4%	36320	28046	29.5%
Occupied Room Nts	121059	84828	42.7%	100917	67597	49.3%	11324	9839	15.1%	8818	7392	19.3%
Avg Room Occupancy*	34.9%	30.4%	4.5%	36.7%	31.6%	5.1%	32.4%	26.6%	5.8%	24.3%	26.4%	-2.1%
Rooms Revenue	\$19,081,510	\$12,393,518	54.0%	\$16,891,384	\$10,483,921	61.1%	\$640,088	\$654,600	-2.2%	\$1,550,037	\$1,254,997	23.5%
Avg Daily Room Rate	\$157.62	\$146.10	7.9%	\$167.38	\$155.09	7.9%	\$56.52	\$66.53	-15.0%	\$175.78	\$169.78	3.5%
YEAR TO DATE (SEP 18)	THE	BAHAMAS		N.A	ASSAU/PI		GRAN	О ВАНАМА		THE OUT IS	LANDS	
YEAR TO DATE (SEP 18)	THE 2018		% CHG	N/ 2018	ASSAU/PI 2017	% CHG	GRAN 2018	D BAHAMA 2017	% CHG	THE OUT IS 2018		% CHG
YEAR TO DATE (SEP 18)  Available Room Nts			% <b>CHG</b> 19.0%		•	% CHG 26.8%			% <b>CHG</b> -0.7%			% CHG -1.9%
,	2018	2017		2018	2017		2018	2017		2018	2017	
Available Room Nts	<b>2018</b> 3218361	<b>2017</b> 2705154	19.0%	<b>2018</b> 2476881	<b>2017</b> 1953445	26.8%	<b>2018</b> 338096	<b>2017</b> 340635	-0.7%	<b>2018</b> 403384	<b>2017</b> 411074	-1.9%
Available Room Nts Occupied Room Nts	<b>2018</b> 3218361 1895958	<b>2017</b> 2705154 1591530	19.0% 19.1%	<b>2018</b> 2476881 1520484	2017 1953445 1217638	26.8% 24.9%	<b>2018</b> 338096 196568	<b>2017</b> 340635 192441	-0.7% 2.1%	<b>2018</b> 403384 178906	<b>2017</b> 411074 181451	-1.9% -1.4%

The above sample contains both large and small hotels. All data subject to revision.

				OCTOBE	R 2018 PREL	IMINAR	Y					
	THE	BAHAMAS		N	ASSAU/PI		GRAN	D BAHAMA		THE OUT IS	LANDS	
OCTOBER 2018	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	360446	304994	18.2%	286146	224018	27.7%	38746	38740	0.0%	35554	42236	-15.8%
Occupied Room Nts	151786	126048	20.4%	126025	98109	28.5%	14511	16737	-13.3%	11250	11202	0.4%
Avg Room Occupancy*	42.1%	41.3%	0.8%	44.0%	43.8%	0.2%	37.5%	43.2%	-5.8%	31.6%	26.5%	5.1%
Rooms Revenue	\$25,774,757	\$19,844,725	29.9%	\$22,865,675	\$17,049,255	34.1%	\$956,260	\$1,047,879	-8.7%	\$1,952,821	\$1,747,592	11.7%
Avg Daily Room Rate	\$169.81	\$157.44	7.9%	\$181.44	\$173.78	4.4%	\$65.90	\$62.61	5.3%	\$173.58	\$156.01	11.3%
YEAR TO DATE (OCT 18)												
	THE	E BAHAMAS		N	ASSAU/PI		GRAN	D BAHAMA		THE OUT IS	LANDS	
	2018		% CHG	NA 2018	•	% CHG	GRAN 2018		% CHG	THE OUT IS 2018		% CHG
Available Room Nts			% <b>CHG</b> 18.9%		•	% CHG 26.9%			% <b>CHG</b> -0.7%			% CHG -3.2%
Available Room Nts Occupied Room Nts	2018	2017		2018	2017		2018	2017		2018	2017	
	<b>2018</b> 3578807	<b>2017</b> 3010148	18.9%	<b>2018</b> 2763027	<b>2017</b> 2177463	26.9%	<b>2018</b> 376842	<b>2017</b> 379375	-0.7%	<b>2018</b> 438938	<b>2017</b> 453310	-3.2%
Occupied Room Nts	<b>2018</b> 3578807 2047744	<b>2017</b> 3010148 1717578	18.9% 19.2%	<b>2018</b> 2763027 1646509	<b>2017</b> 2177463 1315747	26.9% 25.1%	<b>2018</b> 376842 211079	<b>2017</b> 379375 209178	-0.7% 0.9%	<b>2018</b> 438938 190156	<b>2017</b> 453310 192653	-3.2% -1.3%

# HOTEL PERFORMANCE - THE ISLANDS OF THE BAHAMAS NOVEMBER 2018 PRELIMINARY

	THE	BAHAMAS		NAS	SAU/PI		GRA	ND BAHAMA		THE OUT IS	SLANDS	
NOVEMBER 2018	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	368360	312725	17.8%	287362	229714	25.1%	37547	37452	0.3%	43451	45559	-4.6%
Occupied Room Nts	214903	160635	33.8%	172345	126183	36.6%	19755	17924	10.2%	22803	16528	38.0%
Avg Room Occupancy*	58.3%	51.4%	7.0%	60.0%	54.9%	5.0%	52.6%	47.9%	4.8%	52.5%	36.3%	16.2%
Rooms Revenue	\$45,522,898	\$32,731,381	39.1%	\$40,266,059	\$28,241,972	42.6%	\$1,231,587	\$1,088,325	13.2%	\$4,025,253	\$3,401,085	18.4%
Avg Daily Room Rate	\$211.83	\$203.76	4.0%	\$233.64	\$223.82	4.4%	\$62.34	\$60.72	2.7%	\$176.52	\$205.78	-14.2%
YEAR TO DATE (NOV 18)	THE	BAHAMAS		NAS	SAU/PI		GRA	ND BAHAMA		THE OUT IS	SLANDS	
YEAR TO DATE (NOV 18)	THE 2018		% CHG	NAS: 2018	SAU/PI 2017	% CHG	GRAI 2018	ND BAHAM <i>A</i> 2017	% CHG	THE OUT IS		% CHG
YEAR TO DATE (NOV 18)  Available Room Nts			% <b>CHG</b> 18.8%		,	% CHG 26.7%	_					% <b>CHG</b> -3.3%
,	2018	2017		2018	2017		2018	2017	% CHG	2018	2017	
Available Room Nts	<b>2018</b> 3947167	<b>2017</b> 3322873	18.8%	<b>2018</b> 3050389	<b>2017</b> 2407177	26.7%	<b>2018</b> 414389	<b>2017</b> 416827	% CHG -0.6%	<b>2018</b> 482389	<b>2017</b> 498869	-3.3%
Available Room Nts Occupied Room Nts	<b>2018</b> 3947167 2262647	<b>2017</b> 3322873 1878213	18.8% 20.5%	<b>2018</b> 3050389 1818854	2017 2407177 1441930	26.7% 26.1%	<b>2018</b> 414389 230834	<b>2017</b> 416827 227102	% CHG -0.6% 1.6%	<b>2018</b> 482389 212959	<b>2017</b> 498869 209181	-3.3% 1.8%

The above sample contains both large and small hotels. All data subject to revision.

### **DECEMBER 2018 PRELIMINARY**

	THE BAHAMAS			NASSAU/PI			GRAND BAHAMA			THE OUT ISLANDS		
DECEMBER 2018	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG	2018	2017	% CHG
Available Room Nts	384294	366770	4.8%	298023	281410	5.9%	39276	38829	1.2%	46995	46531	1.0%
Occupied Room Nts	223048	190453	17.1%	183212	151316	21.1%	22158	21519	3.0%	17678	17618	0.3%
Avg Room Occupancy*	58.0%	51.9%	6.1%	61.5%	53.8%	7.7%	56.4%	55.4%	1.0%	37.6%	37.9%	-0.2%
Rooms Revenue	\$70,120,221	\$51,257,532	36.8%	\$63,545,567	\$44,883,450	41.6%	\$1,468,527	\$1,420,284	3.4%	\$5,106,127	\$4,953,797	3.1%
Avg Daily Room Rate	\$314.37	\$269.13	16.8%	\$346.84	\$296.62	16.9%	\$66.28	\$66.00	0.4%	\$288.84	\$281.18	2.7%
	THE RAHAMAS			NASSAU/PI			GRAND BAHAMA THE OUT ISLANDS					
VEAD TO DATE (DEC 18)	THE	PAHAMAC		NAC	CATI/DI		CDA	NID BAHAMA		TUE OUT I	CI ANDC	
YEAR TO DATE (DEC 18)		BAHAMAS			•			ND BAHAMA				
YEAR TO DATE (DEC 18)	THE 2018		% CHG	NAS: 2018	SAU/PI 2017	% CHG	GRA 2018		% CHG	THE OUT IS		% CHG
YEAR TO DATE (DEC 18)  Available Room Nts			% <b>CHG</b> 17.4%		•	% CHG 24.5%						% CHG -2.9%
,	2018	2017		2018	2017		2018	2017	% CHG	2018	2017	
Available Room Nts	<b>2018</b> 4331461	<b>2017</b> 3689643	17.4%	<b>2018</b> 3348412	<b>2017</b> 2688587	24.5%	<b>2018</b> 453665	<b>2017</b> 455656	% CHG -0.4%	<b>2018</b> 529384	<b>2017</b> 545400	-2.9%
Available Room Nts Occupied Room Nts	<b>2018</b> 4331461 2485695	2017 3689643 2068666	17.4% 20.2%	2018 3348412 2002066	2017 2688587 1593246	24.5% 25.7%	<b>2018</b> 453665 252992	<b>2017</b> 455656 248621	% CHG -0.4% 1.8%	<b>2018</b> 529384 230637	<b>2017</b> 545400 226799	-2.9% 1.7%