FOREIGN AIR AND SEA ARRIVALS

JANUARY TO SEPTEMBER 2018 VS 2017

FOREIGN AIR AND SEA ARRIVALS TO THE BAHAMAS 1ST PORT OF ENTRY ONLY JANUARY TO SEPTEMBER

| | Air and Sea Arrivals | | | Air | Arrivals O | nly |
|-------------|----------------------|-----------|------------|-----------|------------|------------|
| | 2018 | 2017 | %Chg 18/17 | 2018 | 2017 | %Chg 18/17 |
| January | 533,732 | 509,343 | 4.8% | 100,876 | 94,318 | 7.0% |
| February | 534,155 | 534,581 | -0.1% | 126,315 | 108,208 | 16.7% |
| March | 707,493 | 682,740 | 3.6% | 184,117 | 146,023 | 26.1% |
| April | 587,776 | 582,293 | 0.9% | 144,042 | 138,075 | 4.3% |
| Мау | 499,958 | 469,044 | 6.6% | 136,092 | 114,422 | 18.9% |
| June | 539,756 | 492,368 | 9.6% | 154,903 | 133,855 | 15.7% |
| July | 602,530 | 544,203 | 10.7% | 163,406 | 144,634 | 13.0% |
| August | 516,029 | 476,983 | 8.2% | 129,568 | 110,072 | 17.7% |
| September | 400,527 | 246,568 | 62.4% | 63,453 | 42,672 | 48.7% |
| Grand Total | 4,921,956 | 4,538,123 | 8.5% | 1,202,772 | 1,032,279 | 16.5% |

Source: Immigration, Customs various ports of entry in the Bahamas, and Port Authorities. Research and Statistics Dept. Ministry of Tourism The Easter Holiday fell in the month of March 2018 instead of in April. All numbers are subject to revision

- Foreign <u>air and sea arrivals</u> to the Bahamas were up by 8.5% between the months of January to September 2018 compared to the same period of 2017.
- Foreign <u>air arrivals</u> by themselves were up by 16.5% between the months of January to September 2018 compared to the same period of 2017.

FOREIGN AIR AND SEA ARRIVALS TO THE BAHAMAS 1ST PORT OF ENTRY ONLY JANUARY TO SEPTEMBER 2018

| | 2018 | 2017 | 2018/2017 | 2018 | 2017 | 2018/2017 |
|------------------------|-------------|-----------|---------------|-----------|-----------|-----------|
| | Air and Sea | | % Chg Air/Sea | Air Only | | % Chg Air |
| Nassau/Paradise Island | 2,714,399 | 2,712,161 | 0.1% | 893,455 | 751,827 | 18.8% |
| Grand Bahama | 545,879 | 501,327 | 8.9% | 57,130 | 55,289 | 3.3% |
| Abaco | 342,145 | 324,078 | 5.6% | 98,115 | 82,985 | 18.2% |
| Andros | 9,314 | 8,529 | 9.2% | 9,161 | 8,318 | 10.1% |
| Berry Islands | 522,971 | 403,328 | 29.7% | 6,834 | 5,761 | 18.6% |
| Bimini | 96,934 | 90,115 | 7.6% | 22,094 | 24,262 | -8.9% |
| Cat Cay | 10,128 | 10,365 | -2.3% | 3,344 | 3,651 | -8.4% |
| Cat Island | 854 | 888 | -3.8% | 837 | 836 | 0.1% |
| Eleuthera | 289,881 | 97,177 | 198.3% | 49,362 | 38,221 | 29.1% |
| Exuma | 49,054 | 48,997 | 0.1% | 48,400 | 48,138 | 0.5% |
| Half Moon Cay | 325,111 | 327,237 | -0.6% | - | - | 0.0% |
| Inagua | 1,108 | 805 | 37.6% | 104 | 74 | 40.5% |
| Long Island | 1,195 | 935 | 27.8% | 1,060 | 876 | 21.0% |
| San Salvador | 12,983 | 12,181 | 6.6% | 12,876 | 12,041 | 6.9% |
| Bahamas Overall | 4,921,956 | 4,538,123 | 8.5% | 1,202,772 | 1,032,279 | 16.5% |

All numbers are subject to revision. Carnival Cruise Lines significantly increased the cruise visitors to Princess Cay, Eleuthera during the 1st eight months of 2018. In September 2017 the region was plagued with three hurricanes (Hurricane Irma, Hurricane Maria and Hurricane Jose) that caused major devasation and caused the cancellation and re-routing of many ships away from the Bahamas during the month.

Source: Immigration and Customs various ports of entry in the Bahamas, & Research and Statistics Dept. Ministry of Tourism

Market Update Report September 2018 Research & Statistics Dept.

Foreign air and sea arrivals were up in every month of 2018 except the month of February which was plagued by poor weather. Cruise arrivals to the Bahamas (1st port of entry) which form a part of the sea arrivals were up in every month during the 1st nine months except February and March 2018 because of poor weather, that caused rough seas that negatively impacted ocean travel to the destination during these two months.

Many Islands of the Bahamas experienced increases in foreign arrivals by the end of the 1st nine months of 2018:

ISLANDS UP 1

- Foreign Arrivals to Nassau/Paradise Island were up 0.1% by the end of September 2018, but <u>air</u> arrivals by themselves to the island were <u>up</u> by 18.8%;
- Foreign arrivals to Grand Bahama were up by 8.9%, & <u>air</u> arrivals by themselves were up by 3.3% by the end of September 2018. Air arrivals to the island were up in the months of March (the month of the Easter Holiday), May, June, July, August, and September 2018. After Hurricane Matthew in October 2016, air arrivals to Grand Bahama were significantly impacted by the closure of the Memories Resort because the number of room nights available for sale & the number of rooms in inventory had significantly declined;
- Out Islands up 25.4%, foreign arrivals were up for most of these islands:
- Abaco up 5.6%;
- Andros up 9.2%;
- Berry Islands up 29.7%;
- Bimini up 7.6%;
- Eleuthera up 198.3%
 - The increase in airlift to North Eleuthera would have been a major factor in the increase in air arrivals to the island as a whole. In addition, Carnival Cruises and Princess Cruises significantly increased their calls on Princess Cay (Eleuthera) during the 1st nine months of the year;
- Exuma up 0.1%;
- Inagua up 37.6%
 This increase in arrivals to Inagua was

ISLANDS UP CONT'D

significantly influenced by the M/SHamburg cruise ship that made a call on the island in February 2018. This ship impacted the increase in arrivals during the 1^{st} months of the year;

- Long Island up 27.8%;
- San Salvador up 6.6%.

ISLANDS DOWN



- Cat Cay arrivals down 2.3%;
- Cat Island arrivals down 3.8%;
- Half Moon Cay down 0.6% (is a cruise port only).

FOREIGN AIR AND SEA ARRIVALS

SEPTEMBER 2018 VS 2017

FOREIGN AIR AND SEA ARRIVALS TO THE BAHAMAS 1ST PORT OF ENTRY ONLY SEPTEMBER 2018

| | 2018 | 2017 | 2018/2017 | 2018 | 2017 | 2018/2017 |
|------------------------|---------|-------------|-----------|----------|--------|-----------|
| | Air an | Air and Sea | | Air Only | | % Chg Air |
| Nassau/Paradise Island | 246,345 | 173,683 | 41.8% | 52,525 | 34,158 | 53.8% |
| Grand Bahama | 29,613 | 26,143 | 13.3% | 2,702 | 2,177 | 24.1% |
| Abaco | 16,777 | 13,499 | 24.3% | 2,383 | 2,004 | 18.9% |
| Andros | 442 | 278 | 59.0% | 433 | 278 | 55.8% |
| Berry Islands | 59,774 | 14,398 | 315.2% | 413 | 434 | -4.8% |
| Bimini | 5,412 | 3,856 | 40.4% | 1,382 | 796 | 73.6% |
| Cat Cay | 724 | 764 | -5.2% | 190 | 209 | -9.1% |
| Cat Island | 12 | 29 | -58.6% | 12 | 29 | -58.6% |
| Eleuthera | 21,353 | 3,210 | 565.2% | 1,052 | 790 | 33.2% |
| Exuma | 2,319 | 1,794 | 29.3% | 2,313 | 1,778 | 30.1% |
| Half Moon Cay | 17,681 | 8,864 | 99.5% | - | - | 0.0% |
| Inagua | 26 | 36 | -27.8% | 19 | 5 | 280.0% |
| Long Island | 38 | 12 | 216.7% | 24 | 12 | 100.0% |
| San Salvador | 11 | 2 | 450.0% | 5 | 2 | 150.0% |
| Bahamas Overall | 400,527 | 246,568 | 62.4% | 63,453 | 42,672 | 48.7% |

All numbers are subject to revision. Carnival Cruise Lines significantly increased the cruise visitors to Princess Cay, Eleuthera during the month. The cruiselines that go to the Berry Islands, i.e. Norwegian Cruises and and Royal Caribbean Int'l both significantly increased the cruise visitors to the the Berry Islands during the month of September 2018 compared to September 2017. Carnival Cruise Lines also significantly increased the cruise visitors to Half Moon Cay in September 2018 compared to September 2017. In September 2017 the region was plagued with three hurricanes (Hurricane Irma, Hurricane Maria and Hurricane Jose) that caused major devasation and caused the cancellation and re-routing of many ships away from the Bahamas during the month.

Source: Immigration and Customs various ports of entry in the Bahamas, & Research and Statistics Dept. Ministry of Tourism

• Foreign arrivals for the Bahamas Overall were up by 62.4% during the month of September 2018 compared to September 2017, air arrivals were also up by 48.7%. In 2017, hurricanes Irma, Maria, and Jose passed through the Caribbean and the Southern Bahamas and were heavily responsible for dragging down the arrivals during that month and in that year. September 2018 did not have any hurricanes.

ISLANDS UP SEPTEMBER

- Most of the Islands of the Bahamas were up during the month of September 2018.
- Foreign arrivals (1st port of entry) to Nassau/Paradise Island were up by 41.8% during the month of September 2018 compared to 2017, and <u>air</u> arrivals were up by 53.8%;
- Grand Bahama arrivals up 13.3% and <u>air</u> arrivals alone up 24.1%;
- Abaco up 24.3%;
- Andros up 59.0%;
- Berry Islands up 315.2% primarily because Norwegian Cruises and Royal Caribbean Int'l significantly increased their calls on Great Stirrup Cay and Coco Cay respectively during the month of September 2018 compared to September 2017;
- Bimini foreign arrivals (1st port of entry) were up by 40.4% in September 2018 compared to September 2017;
- Eleuthera up 565.2% primarily because Carnival increased calls to Princess Cay. There was also an increase in airlift into North Eleuthera from the US;
- Exuma up 29.3%;
- Half Moon Cay (cruise port only) up 99.5%;
- Long Island up 216.7%.
- San Salvador up 450.0%.

ISLANDS DOWN SEPTEMBER

- Cat Cay down 5.2%;
- Cat Island down 58.6%;
- Inagua down 27.8%

HOTEL PERFORMANCE LARGE HOTELS NASSAU/PARADISE ISLAND

In 2017, several "new" hotels were open in Nassau/Paradise Island that were not open or in full operation in every month of 2016: the Courtyard Marriott, the Holiday Inn Express, the Warwick Resort (opened in late October 2016), and the Baha Mar properties (the Grand Hyatt which softly opened in April 2017 and the SLS which softly opened in November 2017). All of these hotels would have been in full operation between the months of January to September 2018 and would have attracted visitors to their properties. The Rosewood Baha Mar softly opened at the end of May 2018 and their numbers are included below.

| | | | | | | | Room | Nassau/P.I. | Room |
|-----|-------|-------|----------|-----------|----------|----------|-------------|--------------|-------------|
| | Occu | pancy | ADR | | RevPar | | Revenue | Air Arrivals | Nights Sold |
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | % Chg 18/17 | % Chg 18/17 | % Chg 18/17 |
| Jan | 53.1% | 61.7% | \$241.31 | \$ 208.77 | \$128.12 | \$128.81 | 35% | 8% | 17% |
| Feb | 62.9% | 67.2% | \$246.29 | \$ 232.63 | \$154.86 | \$156.38 | 34% | 19% | 26% |
| Mar | 75.1% | 76.5% | \$317.03 | \$ 287.73 | \$238.24 | \$220.17 | 45% | 28% | 32% |
| Apr | 72.4% | 75.6% | \$265.17 | \$ 282.84 | \$192.04 | \$213.71 | 20% | 9% | 28% |
| May | 63.8% | 58.7% | \$222.06 | \$ 212.53 | \$141.59 | \$124.69 | 36% | 22% | 30% |
| Jun | 67.9% | 65.3% | \$233.12 | \$ 237.76 | \$158.19 | \$155.16 | 22% | 16% | 24% |
| Jul | 72.9% | 73.5% | \$251.21 | \$ 251.59 | \$183.10 | \$185.01 | 21% | 14% | 21% |
| Aug | 65.2% | 65.2% | \$217.03 | \$ 223.54 | \$141.45 | \$145.72 | 24% | 21% | 28% |
| Sep | 37.4% | 31.8% | \$166.15 | \$ 156.09 | \$ 62.14 | \$ 49.63 | 61% | 54% | 51% |
| YTD | 63.4% | 63.9% | \$245.35 | \$ 239.27 | \$155.62 | \$152.77 | 31% | 19% | 27% |

NASSAU AND PARADISE ISLAND SELECT LARGE HOTELS PERFORMANCE PRELIMINARY STATISTICS 2018-2017

The Lynden Pindling Airport in Nassau in the Bahamas was closed on Sept. 8th and 9th in anticipation of Hurricane Irma. Hurricane Irma passed through The Bahamas between September 8 to 11, 2017, although some airports in the Bahamas closed on the 7th in anticipation of the storm. Some islands like Grand Bahama and Bimini did not sustain direct hits from the hurricane but were severely affected by tomados that spun out as a result of Hurricane Irma as that storm approached Florida. Hurricane Maria passed close to the Southern Islands of the Bahamas and near the Turks and Caicos Islands on September 22, 2017. Hurricane Jose stayed in the Atlantic Ocean but meandered off the coast of some of the Caribbean islands September 9th to September 17, 2017. Hurricane Matthew passed through the Islands of the Bahamas between October 5 to 8, 2016 and did cause hotel closures in Nassau/P.1. & other islands that extended into 2017. The Ocean Club was closed in November 2016 for repairs after Hurricane Matthew and remained closed in January 2017 for renovations. In February 2017, this hotel re-opened but did not operate with a full complement of rooms. In March 2017, this hotel operated with the same amount of available rooms as they had in the same period of 2016. Easter which is normally a big month for travel to the Bahamas occurred in the month of April 2017 and in 2018, it fell between March and April (i.e. Good Friday fell on March 30th 2018, Easter Sunday on April 1, 2018, and Easter Monday on April 2, 2018). Easter Monday is not a federal/state holiday in the US but it is in some countries. The Warwick Paradise Island was not open in January thru September 2016 but was open thereafter and into 2017 and 2018. RIU was closed for renovations in August 2017 and did not reopen until the end of October. The Grand Hyatt was not in full operation in May 2017 but it was in full operation in May and June 2018. The data in the table above includes Baha Mar and Atlantis properties.

Room Revenue

- Room revenue for the large Nassau/Paradise Island hotels increased in every month of 2018 compared to the same period of 2017. The room nights sold for the large hotels as a whole also increased in every month of 2018;
- In January 2018, room revenue increased by 35% compared to January 2017 and room nights sold increased by 17%;
- In February 2018, room revenue increased by 34% compared to February 2017 and room nights sold increased by 26%;
- In March 2018, room revenue increased by 45% compared to March 2017 and room nights sold increased by 32%;

- In April 2018, room revenue increased by 20% compared to April 2017 and room nights sold increased by 28%;
- In May 2018, room revenue increased by 36% compared to May 2017 and room nights sold increased by 30%;
- In June 2018, room revenue increased by 22% compared to June 2017 and room nights sold increased by 24%;
- In July 2018, room revenue increased by 21% compared to July 2017 and room nights sold increased by 21%;
- In August 2018, room revenue increased by 24% compared to August 2017 and room nights sold increased by 28%;
- In September 2018, room revenue increased by 61% compared to September 2017 and room nights sold increased by 51%;
- In January to September 2018 YTD, room revenue increased by 31% compared to the same period of 2017 and room nights sold increased by 27%.

| | PRELIMINARY STATISTICS 2018-2017 | | | | | | | | |
|-----|----------------------------------|-------|----------|----------|----------|----------|-------------|--------------|-------------|
| | | | | | | | Room | Grand Bah. | Room |
| | Occup | bancy | A | DR | Rev | Par | Revenue | Air Arrivals | Nights Sold |
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | % Chg 18/17 | % Chg 18/17 | % Chg 18/17 |
| Jan | 52.5% | 48.4% | \$ 65.98 | \$ 67.29 | \$ 34.66 | \$ 32.55 | 4% | -18% | 6.5% |
| Feb | 60.8% | 61.2% | \$ 69.07 | \$ 70.46 | \$ 42.01 | \$ 43.13 | -2% | -7% | 0.2% |
| Mar | 65.9% | 62.2% | \$ 74.20 | \$ 76.62 | \$ 48.91 | \$ 47.65 | 3% | 7% | 6.8% |
| Apr | 66.0% | 65.7% | \$ 83.43 | \$ 73.99 | \$ 55.09 | \$ 48.64 | 14% | -18% | 0.8% |
| May | 60.9% | 55.6% | \$ 72.76 | \$ 64.99 | \$ 44.30 | \$ 36.14 | 23% | 15% | 10.1% |
| Jun | 65.9% | 63.3% | \$ 75.05 | \$ 72.81 | \$ 49.50 | \$ 46.09 | 7% | 22% | 4.1% |
| Jul | 62.0% | 66.5% | \$ 65.71 | \$ 67.87 | \$ 40.73 | \$ 45.17 | -10% | 5% | -6.6% |
| Aug | 55.0% | 58.7% | \$ 63.44 | \$ 61.72 | \$ 34.90 | \$ 36.21 | -4% | 19% | -6.7% |
| Sep | 32.4% | 26.6% | \$ 56.52 | \$ 66.53 | \$ 18.29 | \$ 17.69 | -2% | 22% | 15.1% |
| YTD | 58.2% | 56.5% | \$ 70.72 | \$ 69.49 | \$ 41.14 | \$ 39.26 | 4% | 3% | 2.4% |

HOTEL PERFORMANCE GRAND BAHAMA ISLAND GRAND BAHAMA ISLAND HOTEL PERFORMANCE PRELIMINARY STATISTICS 2018-2017

Hurricane Ima passed through the Bahamas in September 2017 but did not hit GBI directly but caused tomadoes that did affect the island.

Hurricane Matthew passed through the Islands of the Bahamas between October 5 to 8, 2016 and did cause hotel closures in Grand Bahama and other islds. The Memories Resort came on stream in GBI in February 2014 and was open on the island until Hurricane Matthew in 2016. Hurricane Joaquin passed through the Islands of the Bahamas in October, 2015. In 2018, Easter (Good Friday) began in March and ended in the beginning of April but in 2017 the whole holiday fell in April.

Source: Hotels Grand Bahama. Compiled by the Research and Statistics Dept. Bahamas Ministry of Tourism

• Room revenue for the hotels in Grand Bahama increased by 4% by the end of the first nine months of 2018, and room nights sold increased by 2.4%.

APPENDIX

CRUISE ARRIVALS TO THE BAHAMAS 1ST PORT OF ENTRY ONLY JANUARY TO SEPTEMBER 2018 AND 2017

| | January to September YTD | | | | | |
|-----------|--------------------------|-----------|-------|--|--|--|
| | 2018 | 2017 | % CHG | | | |
| January | 426,260 | 407,272 | 4.7% | | | |
| February | 395,926 | 416,320 | -4.9% | | | |
| March | 504,208 | 520,348 | -3.1% | | | |
| April | 428,273 | 427,469 | 0.2% | | | |
| Мау | 348,392 | 334,674 | 4.1% | | | |
| June | 353,931 | 333,287 | 6.2% | | | |
| July | 408,556 | 370,885 | 10.2% | | | |
| August | 366,629 | 348,785 | 5.1% | | | |
| September | 329,388 | 198,374 | 66.0% | | | |
| Total YTD | 3,561,563 | 3,357,414 | 6.1% | | | |

Source:Dept. of Immigration, Port Authority, Customs and Bahamas Ministry of Tourism Research & Statistics Dept.,

Poor weather conditions on the sea in February and March 2018 impacted the cruise arrivals into the destination during that month.

- Cruise arrivals started the year off strong in the month of January 2018, but poor weather which caused rough seas in both February and March significantly impacted the overall cruise arrivals during the first quarter.
- During the first nine months of 2018 cruise arrivals to the Bahamas Overall were up in every month of 2018 except February and March.
- By the end of September 2018, cruise arrivals (1st port of entry) to the Bahamas were up in Abaco, Grand Bahama, Berry Islands, Bimini, Eleuthera, and Inagua.

CRUISE ARRIVALS TO THE BAHAMAS 1ST PORT OF ENTRY ONLY JANUARY TO SEPTEMBER 2018

| | JANUARY TO SEPTEMBER 2018 | | | | | |
|--------------------------------|---------------------------|-----------|------------|--|--|--|
| | 2018 | 2017 | %CHG 18/17 | | | |
| Nassau/Paradise Island | 1,812,025 | 1,951,004 | -7.1% | | | |
| Grand Bahama | 417,805 | 378,364 | 10.4% | | | |
| Abaco (Castaway Cay) | 234,111 | 231,658 | 1.1% | | | |
| Andros | - | - | 0.0% | | | |
| Berry Islands | 512,225 | 395,365 | 29.6% | | | |
| Bimini | 20,313 | 15,466 | 31.3% | | | |
| Cat Cay | - | - | 0.0% | | | |
| Cat Island | - | - | 0.0% | | | |
| Eleuthera (Princess Cay & Oth) | 239,644 | 58,320 | 310.9% | | | |
| Exuma | - | - | 0.0% | | | |
| Half Moon Cay | 325,111 | 327,237 | -0.6% | | | |
| Inagua | 329 | - | 100.0% | | | |
| Long Island | - | - | 0.0% | | | |
| San Salvador | - | - | 0.0% | | | |
| Bahamas Overall | 3,561,563 | 3,357,414 | 6.1% | | | |

Source:Dept. of Immigration, Port Authority, Customs and Bahamas Ministry of Tourism Research & Statistics Dept.,

Sea Landed arrivals are not listed above. 2nd and 3rd port of call cruise arrivals are not listed in the above table. All numbers are subject to revision.

This report is based on information from the Department of Immigration, the Customs Department, Port Authorities, large hotels and Research and Statistics Department, Ministry of Tourism.

If you have any questions regarding this report, please contact:



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