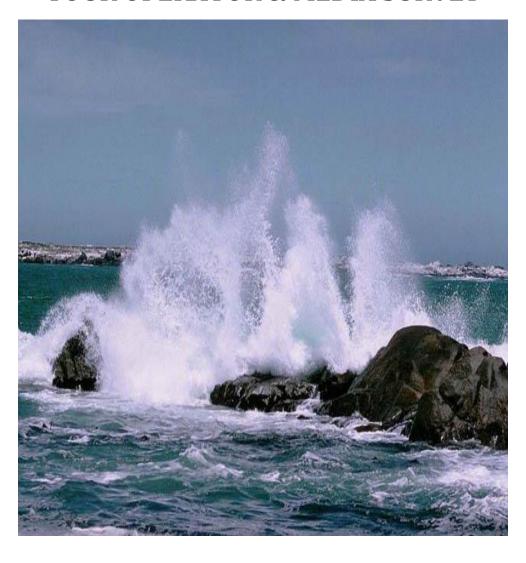
ISLANDS OF THE BAHAMAS

TOUR OPERATOR & MEDIA SURVEY



RESEARCH AND STATISTICS DEPARTMENT MINISTRY OF TOURISM 2012

1. Why Did Visitors Come to The Bahamas?

- Approximately three in four (76%) stopover visitors came to The Bahamas on a vacation:
- o 6% of them came on a honeymoon
- o 5% of them came on a business trip and 4% came to visit friends & relatives.

2. What Influenced Stopover Visitors to Visit The Bahamas?

TOP INFLUENCES FOR DECIDING TO VISIT THE BAHAMAS ISLANDS OF THE BAHAMAS 2012

	Bahamas	Nassau/P.I.	Grand Bahama	Out Islands
Beaches	64.6%	64.1%	64.1%	66.4%
Climate	53.4%	54.1%	52.0%	51.6%
Rest and Relaxation	42.9%	42.1%	44.3%	45.0%
Hotel Facilities	26.2%	30.1%	14.4%	20.0%
Friendly People	27.1%	25.2%	28.3%	33.5%
Easy to Get to	24.0%	25.1%	23.7%	20.2%
Never Been Here Before	24.2%	24.5%	27.1%	21.1%
Safety of Islands	19.1%	17.3%	18.5%	25.9%
Good Package Deals	16.8%	17.6%	23.8%	9.3%
Exotic Islands	14.6%	13.8%	11.7%	19.2%
Friend recommended Bah.	11.2%	10.9%	8.1%	14.3%
Sports	10.3%	7.3%	10.6%	21.1%
Best Value for Money	10.9%	11.0%	17.5%	6.1%
Casinos	8.6%	11.4%	5.5%	0.5%
Had Friends in Bah.	7.1%	5.4%	8.1%	12.4%
Heard a lot about Bahamas	8.7%	9.3%	7.5%	7.7%
Other	8.8%	8.6%	8.7%	9.5%
Shopping	4.7%	5.3%	5.7%	1.8%
Travel Agent/TO	5.5%	6.0%	3.1%	5.5%
Nightlife	3.4%	4.0%	3.0%	1.9%
Saw Ad on TV	3.9%	5.0%	1.2%	1.5%
Bahamas Website	3.2%	3.2%	3.3%	3.2%

Source: Tour Operator and Media Exit Survey 2012

- Approximately two in three (65%) stopover visitors to the Bahamas were influenced to visit the Bahamas because of the beaches;
- o More than half (53%) of them were influenced to visit by the climate;
- o Roughly four in ten (43%) stopovers were influenced to visit by the rest and relaxation that they expected to enjoy in the destination;
- Approximately one in four (27%) stopovers were influenced to visit by the friendly people in The Bahamas;
- Approximately one in four (26%) stopover visitors were influenced to visit by the hotel facilities in the destination.

3. What Activities Did They Intend to Do While in The Bahamas?

- o Roughly nine in ten (87%) stopovers to The Bahamas intended to enjoy the beaches and approximately three in four (76%) intended to rest and relax;
- Approximately one in three (35%) stopovers intended to go shopping and approximately one in three (35%) of them wanted to go snorkeling;
- Two in ten (21%) of them wanted to go to the casinos;
- Sporting activities like diving, sailing, deep sea fishing and bone fishing were especially of interest to some of the visitors to the Out Islands

ACTIVITIES VISITORS INTENDED TO DO ON THIS VISIT TO THE BAHAMAS ISLANDS OF THE BAHAMAS

2012

	Bahamas	Nassau/P.I.	Grand Bahama	Out Islands
Enjoy Beaches	86.8%	87.5%	87.4%	83.7%
Rest and Relax	75.5%	76.7%	76.1%	70.7%
Shop	35.3%	38.2%	45.6%	17.5%
Go Snorkeling	35.2%	31.4%	36.8%	48.0%
Go to Casinos	21.1%	26.8%	20.4%	0.9%
Go on Island Tour	15.9%	14.3%	19.8%	18.9%
Go Diving	9.1%	7.4%	9.5%	15.3%
Go Sailing	7.9%	5.9%	6.4%	16.0%
Go Deep Sea Fishing	5.5%	4.1%	6.9%	9.3%
Go Golfing	5.3%	4.1%	5.0%	10.1%
Other Activities	6.1%	6.2%	6.8%	5.2%
Go Bonefishing	4.4%	2.4%	3.4%	12.5%
Go Birdwatching	2.3%	1.5%	3.9%	4.0%
Non Response	2.7%	2.8%	3.4%	2.3%

Source: Tour Operator and Media Exit Survey 2012

4. When Did the Stopover Visitors Make Their Reservations?

WHEN DID YOU MAKE YOUR RESERVATIONS STOPOVER VISITORS 2012

	All Bah.	Nassau/P.I.	Grand Bah.	Out Isl.
Same Week of Travel	7%	7%	7%	6%
Same Month of Travel	15%	15%	15%	13%
1 to 3 Months Before Travel	46%	47%	50%	43%
4 to 7 Months Before Travel	24%	24%	19%	27%
8 to 12 Months Before Travel	6%	6%	6%	8%
More than 12 months Before Travel	1%	1%	2%	2%
Non-Response	2%	1%	2%	2%

Source: Tour Operator and Media Exit Survey 2012

 Stopover visitors to The Bahamas primarily booked their reservations anywhere from the same month of travel to seven months in advance of travel. Roughly one half (46%) of them booked their reservations one to three months before travel. Fifteen percent (15%) of them booked their reservations the same month of travel.

5. Did Stopovers Use an Online Service to Book Their Reservations?

o Approximately seven in ten stopover visitors to The Bahamas (68%) and Nassau/Paradise Island (68%) used an online service to book some or all of their reservations in 2012 compared to 72% of stopovers to Grand Bahama and 64% of stopovers to the Out Islands.

a) Which Online Services Were Used Most by Stopover Visitors to The Bahamas?

MOST POPULAR ONLINE BOOKING SERVICES USED STOPOVERS TO THE ISLANDS OF THE BAHAMAS 2012

Atlantis.Com	Airmiles.Co.Uk	Funjet.Com	Searstravel.Ca
Expedia.Com	Americanexpress.Com	Gobahama.Com	Selloffvacations.Com
Cheapcaribbean.Com	Aol.Com	Gradeity.Com	Sheraton.Com
Orbitz.Com	Ba.Com	Hilton.Com	Signature.Ca
Travelocity.Com	Bahamas.Com	Homeaway.Com	Spg.Com
Jetblue.Com	Bahamasvacations.Com	Hotels.Com	Spiritair.Com
Sandals.Com	Bcdtravel.Com	Hotwire.Com	Starwood.Com/Westin.Com
Aa.Com	Booking.Com	Interturnet.Com.Br	Starwoodvacationownership.Com
Priceline.Com	Bramaleatravel.Com	Intervalinternational.Com	Sunwing.Ca
Delta.Com/Deltavacations.Com	Breezes.Com	Intervalworld.Com	Travelzoo.Com
Celebration-Cruise-Line.Com	Britishairways.Com	Istours.Com	Tripadvisors.Com
Bookit.Com	Canyoncreektravel.Com	Itravel2000.Com	Tripcentral.Ca
Westjet.Com	Caribbean-Airlines.Com	Kayak.Com	Tui.Com
Carlsonwagonlit.Com	Cheapair.Com	Libertytravel.Com	Vacationstogo.Com
Aircanada.Com	Cheapflights.Com	Maritimetravel.Ca	Vrbo.Com
Usairwaysvacations.Com	Cheaptickets.Com	Onetravel.Com	Westjet.Com/Westjet.Ca
Itravel2000.Com	Classicvacations.Com	Pleasantholidays.Com	Wildquest.Com
Bahamasair.Com	Clubmed.Com/Clubmed.Ca	Rbctravelmanagement.Com	Worldtvl.Com
United.Com	Continental.Com	Rci.Com	Wyndham.Com
Cheapoair.Com	Copaair.Com	Redtag.Ca	Xtremetrips.Com
Watermakersair.Com	Flybahamasexpress.Com	Riu.Com	

(Source: Immigration Cards and Tour Media Exit Survey, 2012). This is not an all inclusive list of every online service used, only the top 83.

6. Did Stopover Visitors to the Bahamas use a Tour Operator/Travel Agent to Book Any of Their Reservations?

 Approximately one in three (34%) stopovers used a travel agent to book some or all of their reservations in 2012.

ISLANDS OF THE BAHAMAS USE OF TRAVEL AGENT 2012

	All Bahamas		Nassa	u/P.I.	Grand Bahama		Out Islands	
	2012	2011	2012	2011	2012	2011	2012	2011
Used Travel Agent	34%	31%	36%	32%	28%	30%	30%	28%
Did Not Use Travel Agent	64%	65%	62%	64%	68%	68%	68%	69%
	US	SA	Car	ada	Eur	оре	Other C	ountries
Used Travel Agent	30%	28%	49%	42%	49%	47%	53%	36%
Did Not Use Travel Agent	68%	68%	49%	55%	50%	50%	43%	59%

Source: Tour Operator and Media Exit Surveys 2012 & 2011

Some stopovers to The Bahamas who used tour operators/travel agents used the following: American Express Travel, Liberty Travel, AAA Travel, Club Med, Flight Centre, Costco Travel, AirTran, Unique Vacations, RCI Travel, GOGO Tours, Marlin Travel, Thomas Cook, Apple Vacations, Sunquest, Funjet Vacations, Travel Leaders, Sears Travel, Viaggi Del Ventaglio, Travel Impressions, Pro Travel, Student City, Uniglobe Travel, Majestic Tours, CAA, Bel Air Travel, Autec, Executive Tour and Travel, Kuoni, Altour International, Pair a Dice Travel and Maritz Travel.

7. What Electronic Media Did Stopover Visitors to The Bahamas Use Most When Planning Their Vacation?

o Roughly eight in ten (84%) stopover visitors used the Internet as the electronic media most frequently used when planning their vacation. Approximately one in ten (9%) stopovers used Network television the most when planning their vacation.

8. What Were the Favorite Television Stations Watched by Stopover Visitors to The Bahamas?

TOP 15 FAVORITE TELEVISION STATIONS BY VISITORS ISLANDS OF THE BAHAMAS 2012

	Bahamas	% Informants	Nassau/P.I.	% Informants
1	ESPN	22%	ESPN	22%
2	NBC	21%	NBC	22%
3	ABC	19%	ABC	20%
4	CBS	14%	FOX	14%
5	FOX	14%	CBS	14%
6	CNN	13%	CNN	13%
7	НВО	12%	НВО	13%
8	HGTV (Home & Garden Network)	10%	HGTV (Home & Garden Network)	11%
9	DISC (Discovery Channel)	8%	DISC (Discovery Channel)	8%
10	FOOD (Food Network)	7%	FOOD (Food Network)	7%
11	FOXN	6%	TNT	6%
12	TNT	6%	USA	6%
13	HIST(History Channel)	5%	HIST(History Channel)	5%
14	USA	5%	FOXN	5%
15	BRAVO	5%	BRAVO	5%
				270
	Grand Bahama	% Informants	Out Islands	% Informants
1			Out Islands ESPN	% Informants 24%
	Grand Bahama	22%		% Informants
2 3	Grand Bahama NBC ABC CBS	22% 21%	ESPN	% Informants 24%
2 3	Grand Bahama NBC ABC	22% 21% 16%	ESPN NBC	% Informants 24% 19%
2 3 4	Grand Bahama NBC ABC CBS	22% 21% 16% 16%	ESPN NBC ABC	% Informants 24% 19% 17% 15%
2 3 4 5	Grand Bahama NBC ABC CBS ESPN	22% 21% 16% 16% 13% 12%	ESPN NBC ABC CNN FOX CBS	% Informants 24% 19% 17% 15%
2 3 4 5 6	Grand Bahama NBC ABC CBS ESPN CNN	22% 21% 16% 16% 13% 12%	ESPN NBC ABC CNN FOX CBS DISC (Discovery Channel)	% Informants 24% 19% 17% 15%
2 3 4 5 6 7 8	Grand Bahama NBC ABC CBS ESPN CNN FOX HGTV (Home & Garden Network) HBO	22% 21% 16% 16% 13% 12%	ESPN NBC ABC CNN FOX CBS	% Informants 24% 19% 17% 15% 15% 13%
2 3 4 5 6 7 8 9	Grand Bahama NBC ABC CBS ESPN CNN FOX HGTV (Home & Garden Network) HBO DISC (Discovery Channel)	22% 21% 16% 16% 13% 12% 10%	ESPN NBC ABC CNN FOX CBS DISC (Discovery Channel)	% Informants 24% 19% 17% 15% 15% 9% 9% 9%
2 3 4 5 6 7 8 9 10	Grand Bahama NBC ABC CBS ESPN CNN FOX HGTV (Home & Garden Network) HBO DISC (Discovery Channel) FOOD (Food Network)	22% 21% 16% 16% 13% 12% 10% 10% 8%	ESPN NBC ABC CNN FOX CBS DISC (Discovery Channel) HGTV (Home & Garden Network) FOXN FOOD (Food Network)	% Informants 24% 19% 17% 15% 13% 9% 9%
2 3 4 5 6 7 8 9 10 11	Grand Bahama NBC ABC CBS ESPN CNN FOX HGTV (Home & Garden Network) HBO DISC (Discovery Channel) FOOD (Food Network) USA	22% 21% 16% 16% 13% 12% 10% 10% 8% 6%	ESPN NBC ABC CNN FOX CBS DISC (Discovery Channel) HGTV (Home & Garden Network) FOXN FOOD (Food Network) HBO	% Informants 24% 19% 17% 15% 15% 9% 9% 9%
2 3 4 5 6 7 8 9 10 11	Grand Bahama NBC ABC CBS ESPN CNN FOX HGTV (Home & Garden Network) HBO DISC (Discovery Channel) FOOD (Food Network)	22% 21% 16% 16% 13% 12% 10% 10% 8% 6%	ESPN NBC ABC CNN FOX CBS DISC (Discovery Channel) HGTV (Home & Garden Network) FOXN FOOD (Food Network) HBO HIST (History Channel)	% Informants 24% 19% 17% 15% 15% 9% 9% 9%
2 3 4 5 6 7 8 9 10 11 12 13	Grand Bahama NBC ABC CBS ESPN CNN FOX HGTV (Home & Garden Network) HBO DISC (Discovery Channel) FOOD (Food Network) USA FOXN HIST(History Channel)	22% 21% 16% 16% 13% 12% 10% 10% 6% 6%	ESPN NBC ABC CNN FOX CBS DISC (Discovery Channel) HGTV (Home & Garden Network) FOXN FOOD (Food Network) HBO HIST (History Channel) TNT	% Informants 24% 19% 17% 15% 15% 9% 9% 9% 9% 6% 6%
2 3 4 5 6 7 8 9 10 11 12 13	Grand Bahama NBC ABC CBS ESPN CNN FOX HGTV (Home & Garden Network) HBO DISC (Discovery Channel) FOOD (Food Network) USA FOXN	22% 21% 16% 16% 13% 12% 10% 10% 6% 6%	ESPN NBC ABC CNN FOX CBS DISC (Discovery Channel) HGTV (Home & Garden Network) FOXN FOOD (Food Network) HBO HIST (History Channel)	% Informants 24% 19% 17% 15% 15% 9% 9% 9% 9% 8% 6%

Source: Tour Operator and Media Exit Survey 2012. Percentages based on informants who watched TV.

9. What Time Were Stopover Visitors Most Likely to Watch Television?

Stopover visitors to the Bahamas were most likely to watch television between the hours of 6 pm to 10:59 pm at night. The hour of 8:00 pm to 8:59 pm was of course the key prime time hour and approximately four in ten (44%) stopovers watched television during that time.

10.Did Stopover Visitors Use Print Media Such as Newspapers and Magazines When They Were Planning Their Vacations?

Two in ten (20%) stopover visitors to The Bahamas used print media when they were planning their vacations. Of these stopovers approximately four in ten (43%) used newspapers and approximately seven in ten (68%) used magazines.

11. Use of Newspapers

Although only 20% of stopover visitors used print media when planning their vacations, six in ten (60%) stopovers read newspapers for their personal enjoyment and edification.

TOP 20 FAVORITE NEWSPAPERS READ BY VISITORS ISLANDS OF THE BAHAMAS 2012

	Bahamas	% Informants	Nassau/P.I.	% Informants
1	USA Today	34%	USA Today	36%
2	New York Times	25%	New York Times	23%
3	Wall Street Journal	17%	Wall Street Journal	15%
4	Other	7%	Other	7%
5	Washington Post	6%	Daily News	7%
	Daily News	6%	Washington Post	7%
7	Toronto Star	6%	Toronto Star	6%
8	New York Post	5%	New York Post	5%
9	Globe & Mail	5%	Globe & Mail	5%
10	Boston Globe	4%	Boston Globe	4%
11	Local	4%	Times	3%
12	Miami Herald	3%	Local	3%
13	Times	3%	Newsday	3%
14	Newsday	3%	Miami Herald	3%
15	Chicago Tribune	2%	New York Daily News	3%
16	New York Daily News	2%	Chicago Tribune	2%
17	Atlanta Journal Constitution	2%	Atlanta Journal Constitution	2%
18	Sun/The Sun News	2%	Sun/The Sun News	2%
19	Denver Post	1%	Post	1%
20	Post	1%	Dallas Morning News	1%
	Grand Bahama	% Informants	Out Islands	% Informants
1	USA Today	% Informants 28%	Out Islands New York Times	% Informants 34%
1			0 111	
1 2	USA Today	28% 20% 14%	New York Times USA Today Wall Street Journal	34%
1 2 3 4	USA Today New York Times Wall Street Journal Other	28% 20% 14% 8%	New York Times USA Today	34% 30%
1 2 3 4 5	USA Today New York Times Wall Street Journal Other Daily News	28% 20% 14%	New York Times USA Today Wall Street Journal	34% 30% 26%
1 2 3 4 5 6	USA Today New York Times Wall Street Journal Other Daily News Washington Post	28% 20% 14% 8%	New York Times USA Today Wall Street Journal Washington Post	34% 30% 26% 6%
1 2 3 4 5 6	USA Today New York Times Wall Street Journal Other Daily News	28% 20% 14% 8% 7%	New York Times USA Today Wall Street Journal Washington Post Other	34% 30% 26% 6% 6%
1 2 3 4 5 6	USA Today New York Times Wall Street Journal Other Daily News Washington Post	28% 20% 14% 8% 7% 6%	New York Times USA Today Wall Street Journal Washington Post Other Miami Herald	34% 30% 26% 6% 6% 5%
1 2 3 4 5 6 7 8	USA Today New York Times Wall Street Journal Other Daily News Washington Post Local	28% 20% 14% 8% 7% 6%	New York Times USA Today Wall Street Journal Washington Post Other Miami Herald New York Post	34% 30% 26% 6% 6% 5% 5%
1 2 3 4 5 6 7 8 9	USA Today New York Times Wall Street Journal Other Daily News Washington Post Local Toronto Star	28% 20% 14% 8% 7% 6% 6%	New York Times USA Today Wall Street Journal Washington Post Other Miami Herald New York Post Daily News	34% 30% 26% 6% 6% 5% 5% 4%
1 2 3 4 5 6 7 8 9 10	USA Today New York Times Wall Street Journal Other Daily News Washington Post Local Toronto Star New York Post Boston Globe Globe & Mail	28% 20% 14% 8% 7% 6% 6% 4%	New York Times USA Today Wall Street Journal Washington Post Other Miami Herald New York Post Daily News Globe & Mail	34% 30% 26% 6% 5% 5% 4% 4%
1 2 3 4 5 6 7 8 9 10 11 12	USA Today New York Times Wall Street Journal Other Daily News Washington Post Local Toronto Star New York Post Boston Globe Globe & Mail Chicago Tribune	28% 20% 14% 8% 7% 6% 6% 4% 4% 4% 4%	New York Times USA Today Wall Street Journal Washington Post Other Miami Herald New York Post Daily News Globe & Mail Boston Globe Local Sun Sentinel	34% 30% 26% 6% 6% 5% 5% 4% 4% 4% 3% 3%
1 2 3 4 5 6 7 8 9 10 11 12 13	USA Today New York Times Wall Street Journal Other Daily News Washington Post Local Toronto Star New York Post Boston Globe Globe & Mail Chicago Tribune Miami Herald	28% 20% 14% 8% 7% 6% 6% 4% 4% 4%	New York Times USA Today Wall Street Journal Washington Post Other Miami Herald New York Post Daily News Globe & Mail Boston Globe Local Sun Sentinel Toronto Star	34% 30% 26% 6% 6% 5% 5% 4% 4% 4% 3%
1 2 3 4 5 6 7 8 9 10 11 12 13 14	USA Today New York Times Wall Street Journal Other Daily News Washington Post Local Toronto Star New York Post Boston Globe Globe & Mail Chicago Tribune Miami Herald Times	28% 20% 14% 8% 7% 6% 6% 4% 4% 4% 4%	New York Times USA Today Wall Street Journal Washington Post Other Miami Herald New York Post Daily News Globe & Mail Boston Globe Local Sun Sentinel Toronto Star Chicago Tribune	34% 30% 26% 6% 6% 5% 5% 4% 4% 4% 3% 3%
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15	USA Today New York Times Wall Street Journal Other Daily News Washington Post Local Toronto Star New York Post Boston Globe Globe & Mail Chicago Tribune Miami Herald Times Sun Sentinel	28% 20% 14% 8% 7% 6% 6% 4% 4% 4% 4% 4% 3%	New York Times USA Today Wall Street Journal Washington Post Other Miami Herald New York Post Daily News Globe & Mail Boston Globe Local Sun Sentinel Toronto Star Chicago Tribune Denver Post	34% 30% 26% 6% 6% 5% 5% 4% 4% 4% 3% 3% 3%
1 2 2 3 3 4 4 5 6 6 7 7 8 8 9 100 111 122 133 144 155 166	USA Today New York Times Wall Street Journal Other Daily News Washington Post Local Toronto Star New York Post Boston Globe Globe & Mail Chicago Tribune Miami Herald Times Sun Sentinel Sun/The Sun News	28% 20% 14% 8% 7% 6% 6% 4% 4% 4% 4% 3% 3% 2% 2%	New York Times USA Today Wall Street Journal Washington Post Other Miami Herald New York Post Daily News Globe & Mail Boston Globe Local Sun Sentinel Toronto Star Chicago Tribune Denver Post Atlanta Journal Constitution	34% 30% 26% 6% 6% 5% 5% 4% 4% 4% 3% 3% 3% 3% 3% 3% 3%
1 2 2 3 4 4 5 6 6 7 7 8 8 9 100 111 122 133 144 155 166 177	USA Today New York Times Wall Street Journal Other Daily News Washington Post Local Toronto Star New York Post Boston Globe Globe & Mail Chicago Tribune Miami Herald Times Sun Sentinel Sun/The Sun News Palm Beach Post	28% 20% 14% 8% 7% 6% 6% 4% 4% 4% 4% 3% 3% 3% 2%	New York Times USA Today Wall Street Journal Washington Post Other Miami Herald New York Post Daily News Globe & Mail Boston Globe Local Sun Sentinel Toronto Star Chicago Tribune Denver Post Atlanta Journal Constitution Times	34% 30% 26% 6% 6% 5% 5% 4% 4% 4% 3% 3% 3% 3% 3%
1 2 2 3 4 4 5 6 6 7 7 8 8 9 10 11 1 12 13 14 15 16 17 18	USA Today New York Times Wall Street Journal Other Daily News Washington Post Local Toronto Star New York Post Boston Globe Globe & Mail Chicago Tribune Miami Herald Times Sun Sentinel Sun/The Sun News Palm Beach Post Freeport News	28% 20% 14% 8% 7% 6% 6% 4% 4% 4% 4% 3% 3% 2% 2%	New York Times USA Today Wall Street Journal Washington Post Other Miami Herald New York Post Daily News Globe & Mail Boston Globe Local Sun Sentinel Toronto Star Chicago Tribune Denver Post Atlanta Journal Constitution	34% 30% 26% 6% 6% 5% 5% 4% 4% 4% 3% 3% 3% 3% 2% 2% 2%
1 2 2 3 4 4 5 6 6 7 7 8 8 9 10 11 12 13 13 14 15 16 17 18 19	USA Today New York Times Wall Street Journal Other Daily News Washington Post Local Toronto Star New York Post Boston Globe Globe & Mail Chicago Tribune Miami Herald Times Sun Sentinel Sun/The Sun News Palm Beach Post	28% 20% 14% 8% 7% 6% 6% 4% 4% 4% 4% 3% 3% 2% 2% 2%	New York Times USA Today Wall Street Journal Washington Post Other Miami Herald New York Post Daily News Globe & Mail Boston Globe Local Sun Sentinel Toronto Star Chicago Tribune Denver Post Atlanta Journal Constitution Times	34% 30% 26% 6% 6% 5% 5% 4% 4% 4% 3% 3% 3% 3% 3% 2% 2%

 $Source: Tour\ Operator\ and\ Media\ Exit\ Survey\ 2012.\ Percentages\ based\ on\ informants\ who\ read\ newspapers.$

12. Use of Magazines

Although only 20% of stopover visitors used print media when planning their vacations approximately two in three (67%) stopovers read magazines for their personal enjoyment.

TOP 20 FAVORITE MAGAZINES READ BY VISITORS ISLANDS OF THE BAHAMAS 2012

	Bahamas	% Informants	Nassau/P.I.	% Informants
1	People	22%	People	23%
	Better Homes & Gardens (BHG)		Better Homes & Gardens (BHG)	15%
	In Style		In Style	13%
	Glamour		Good Housekeeping	12%
	Good Housekeeping		Glamour	12%
	Cosmopolitan (Cosmo)	11%	Cosmopolitan (Cosmo)	12%
7	Men's Health	10%	Men's Health	11%
8	National Geographic (Explorer)	10%	National Geographic (Explorer)	9%
9	Time Magazine	9%	Time Magazine	9%
10	Food & Wine	9%	Sports Illustrated	9%
11	Sports Illustrated	9%	Food & Wine	8%
12	O (Oprah)	7%	O (Oprah)	7%
13	Conde Nast Travel	7%	Reader's Digest	6%
14	Bon Appetit	7%	In Touch/In Touch Weekly	6%
15	Travel & Leisure	6%	Travel & Leisure	6%
16	Reader's Digest	6%	Woman's Day	6%
17	Southern Living	6%	Bon Appetit	6%
18	Architectural Digest	6%	Conde Nast Travel	6%
19	In Touch/In Touch Weekly	6%	Southern Living	6%
20	Economist	6%	US/US Weekly	5%
			7	270
	Grand Bahama	% Informants	Out Islands	% Informants
	People	% Informants		
2	People Better Homes & Gardens (BHG)	% Informants 22% 18%	Out Islands People Better Homes & Gardens (BHG)	% Informants 20% 13%
2 3	People Better Homes & Gardens (BHG) Good Housekeeping	% Informants 22% 18% 14%	Out Islands People Better Homes & Gardens (BHG) National Geographic (Explorer)	% Informants 20% 13% 12%
2 3 4	People Better Homes & Gardens (BHG) Good Housekeeping Cosmopolitan (Cosmo)	% Informants 22% 18% 14%	Out Islands People Better Homes & Gardens (BHG)	% Informants 20% 13% 12% 12%
2 3 4 5	People Better Homes & Gardens (BHG) Good Housekeeping Cosmopolitan (Cosmo) In Style	% Informants 22% 18% 14% 11% 11%	Out Islands People Better Homes & Gardens (BHG) National Geographic (Explorer) In Style Food & Wine	% Informants 20% 13% 12%
2 3 4 5 6	People Better Homes & Gardens (BHG) Good Housekeeping Cosmopolitan (Cosmo) In Style National Geographic (Explorer)	% Informants 22% 18% 14% 11% 11%	Out Islands People Better Homes & Gardens (BHG) National Geographic (Explorer) In Style	% Informants 20% 13% 12% 12%
2 3 4 5 6 7	People Better Homes & Gardens (BHG) Good Housekeeping Cosmopolitan (Cosmo) In Style National Geographic (Explorer) Food & Wine	% Informants	Out Islands People Better Homes & Gardens (BHG) National Geographic (Explorer) In Style Food & Wine	% Informants 20% 13% 12% 12% 12% 11% 10%
2 3 4 5 6 7 8	People Better Homes & Gardens (BHG) Good Housekeeping Cosmopolitan (Cosmo) In Style National Geographic (Explorer) Food & Wine Glamour	% Informants 22% 18% 14% 11% 11% 11% 10%	Out Islands People Better Homes & Gardens (BHG) National Geographic (Explorer) In Style Food & Wine Conde Nast Travel Men's Health Glamour	% Informants 20% 13% 12% 12% 11%
2 3 4 5 6 7 8 9	People Better Homes & Gardens (BHG) Good Housekeeping Cosmopolitan (Cosmo) In Style National Geographic (Explorer) Food & Wine Glamour Time Magazine	% Informants 22% 18% 14% 11% 11% 11% 10% 9%	Out Islands People Better Homes & Gardens (BHG) National Geographic (Explorer) In Style Food & Wine Conde Nast Travel Men's Health Glamour Time Magazine	% Informants 20% 13% 12% 12% 11% 10%
2 3 4 5 6 7 8 9	People Better Homes & Gardens (BHG) Good Housekeeping Cosmopolitan (Cosmo) In Style National Geographic (Explorer) Food & Wine Glamour Time Magazine Men's Health	% Informants 22% 18% 14% 11% 11% 11% 10% 9% 9%	Out Islands People Better Homes & Gardens (BHG) National Geographic (Explorer) In Style Food & Wine Conde Nast Travel Men's Health Glamour Time Magazine Sports Illustrated	% Informants 20% 13% 12% 12% 12% 11% 10% 10% 9%
2 3 4 5 6 7 8 9 10 11	People Better Homes & Gardens (BHG) Good Housekeeping Cosmopolitan (Cosmo) In Style National Geographic (Explorer) Food & Wine Glamour Time Magazine Men's Health Reader's Digest	% Informants 22% 18% 14% 11% 11% 10% 9% 9% 9%	Out Islands People Better Homes & Gardens (BHG) National Geographic (Explorer) In Style Food & Wine Conde Nast Travel Men's Health Glamour Time Magazine Sports Illustrated Bon Appetit	% Informants 20% 13% 12% 12% 12% 10% 10% 9% 9%
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2 3 4 5 6 7 8 9 10 11 12 13 14	People Better Homes & Gardens (BHG) Good Housekeeping Cosmopolitan (Cosmo) In Style National Geographic (Explorer) Food & Wine Glamour Time Magazine Men's Health Reader's Digest O (Oprah) Sports Illustrated Woman's Day	% Informants 22% 18% 14% 11% 11% 11% 9% 9% 9% 8% 8% 7%	Out Islands People Better Homes & Gardens (BHG) National Geographic (Explorer) In Style Food & Wine Conde Nast Travel Men's Health Glamour Time Magazine Sports Illustrated Bon Appetit Architectural Digest Economist Cosmopolitan (Cosmo)	% Informants 20% 13% 12% 12% 11% 10% 10% 9% 9% 9% 9% 9%
2 3 4 5 6 7 8 9 10 11 12 13 14 15	People Better Homes & Gardens (BHG) Good Housekeeping Cosmopolitan (Cosmo) In Style National Geographic (Explorer) Food & Wine Glamour Time Magazine Men's Health Reader's Digest O (Oprah) Sports Illustrated Woman's Day Travel & Leisure	% Informants 22% 18% 14% 11% 11% 11% 9% 9% 9% 9% 8% 8% 7% 6%	Out Islands People Better Homes & Gardens (BHG) National Geographic (Explorer) In Style Food & Wine Conde Nast Travel Men's Health Glamour Time Magazine Sports Illustrated Bon Appetit Architectural Digest Economist Cosmopolitan (Cosmo) Travel & Leisure	% Informants 20% 13% 12% 12% 11% 10% 10% 9% 9% 9% 9% 9% 9% 8%
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17	People Better Homes & Gardens (BHG) Good Housekeeping Cosmopolitan (Cosmo) In Style National Geographic (Explorer) Food & Wine Glamour Time Magazine Men's Health Reader's Digest O (Oprah) Sports Illustrated Woman's Day Travel & Leisure Bon Appetit Southern Living	% Informants 22% 18% 14% 11% 11% 11% 9% 9% 9% 9% 6% 6%	Out Islands People Better Homes & Gardens (BHG) National Geographic (Explorer) In Style Food & Wine Conde Nast Travel Men's Health Glamour Time Magazine Sports Illustrated Bon Appetit Architectural Digest Economist Cosmopolitan (Cosmo) Travel & Leisure Southern Living Good Housekeeping	% Informants 20% 13% 12% 12% 11% 10% 10% 9% 9% 9% 9% 9% 7% 7%
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	People Better Homes & Gardens (BHG) Good Housekeeping Cosmopolitan (Cosmo) In Style National Geographic (Explorer) Food & Wine Glamour Time Magazine Men's Health Reader's Digest O (Oprah) Sports Illustrated Woman's Day Travel & Leisure Bon Appetit Southern Living Conde Nast Travel	% Informants	Out Islands People Better Homes & Gardens (BHG) National Geographic (Explorer) In Style Food & Wine Conde Nast Travel Men's Health Glamour Time Magazine Sports Illustrated Bon Appetit Architectural Digest Economist Cosmopolitan (Cosmo) Travel & Leisure Southern Living Good Housekeeping New Yorker	% Informants 20% 13% 12% 12% 12% 11% 10% 10% 9% 9% 9% 9% 9% 9% 7% 7%
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Source: Tour Operator and Media Exit Survey 2012. Percentages based on informants who read magazines.

13. How Did Stopover Visitors Rate Their Product Experiences Compared to What They Expected?

PRODUCT SATISFACTION RATINGS 2012

	Much Better or Better				Not as Good or Worse			
	The	The Nassau/ Grand Out		The Nassau/		Grand	Grand Out	
Rating Area	Bah.	P.I.	Bahama	Islands	Bah.	P.I.	Bahama	Islands
Attitude of People	67%	65%	66%	72%	6%	7%	8%	3%
Beaches	63%	61%	65%	70%	4%	4%	4%	2%
Climate	52%	51%	52%	56%	9%	10%	11%	7%
Food in Restaurants	47%	46%	48%	49%	10%	10%	11%	8%
Hotel Service	45%	48%	39%	40%	10%	10%	12%	6%
Restaurant Service	44%	44%	44%	46%	11%	12%	13%	7%
Easy to Get to	40%	40%	44%	39%	7%	7%	8%	8%
Hotel Rooms	38%	39%	34%	37%	10%	12%	14%	4%
Food in Hotels	37%	38%	29%	36%	14%	15%	17%	8%
Overall Value for Money	33%	31%	40%	36%	16%	19%	13%	11%
Value for Money in Hotels	27%	26%	32%	25%	16%	20%	13%	8%
Bahamas Overall	61%	59%	61%	67%	5%	5%	6%	2%

Research & Statistics Dept., Ministry of Tourism, includes cruise stopover visitors e.g.Bah. Celebration & Baleria Bah. Express in GBI

Source: Tour Operator and Media Exit Survey 2012

- O Six in ten (61%) stopover visitors thought that The Bahamas overall was much better or better than they had expected it to be.
- O Stopovers to the Out Islands gave higher ratings than those to Nassau/Paradise Island and Grand Bahama on the overall Bahamas experience, the attitude of the people, the beaches and climate.
- o A higher percentage of stopover visitors to Grand Bahama rated the island worse than those to Nassau/Paradise Island and the Out Islands on hotel rooms (14% vs. 12% and 4%), hotel food (17% vs. 15% and 8%), and hotel service (12% vs. 10% and 6%).
- O The Bahamas did not receive very high ratings on hotel value for money (only 27% or one in four stopovers thought it was MB or B), or overall value for money (only 33% or one in three stopovers thought it was MB or B) but Grand Bahama rated higher than Nassau/Paradise Island in these areas.

14. What Were the Top Compliments and Complaints Given by Stopover Visitors to The Bahamas?

TOURIST COMMENTS POSITIVE VS. NEGATIVE COMMENTS ALL BAHAMAS

TOP 6 COMPLIMENTS			TOP 6 COMPLAINTS				
	2012	2011		2012	2011		
General	38%	38%	Prices (neg)	14%	16%		
People	27%	27%	Hotel (neg)	12%	10%		
Scenery/Sightseeing	7%	7%	People (neg)	9%	9%		
Beaches	5%	5%	Food (neg.)	7%	7%		
Hotel	3%	3%	Service (neg)	7%	6%		
Food	2%	2%	Litter (neg)	6%	5%		
No. of Comments	4,312	2,614	No. of Comments	1,712	987		

15. Visitor Demographics

DEMOGRAPHIC & PSYCHOGRAPHIC PROFILE ISLANDS OF THE BAHAMAS

ISLANDS OF THE BAH	2012	2011
MAIN PURPOSE OF VISIT	2012	2011
Vacation	76%	72%
Business	5%	5%
Honeymoon	6%	5%
Visiting friends and relatives	4%	6%
DECISION TO VISIT INFLUENCED BY:	170	070
Beaches	65%	60%
Climate	53%	53%
Rest and Relaxation	43%	42%
ACTIVITIES VISITORS INTENDED TO DO		
Enjoy Beaches	87%	82%
Rest and Relax	76%	72%
Shop	35%	35%
Go Snorkeling	35%	33%
Go To Casinos	21%	21%
Go on Island Tour	16%	16%
LIKELY RETURN IN 1-5 YEARS	85%	88%
LIKELY RECOMMEND TO FRIENDS/REL	93%	94%
USED ONLINE SERVICE TO BOOK	68%	65%
USED TRAVEL AGENT	34%	31%
AGE*		
25 - 54 years old	54%	54%
55 years old or older	21%	21%
SEX*		
Male	48%	48%
Female	49%	48%
RACE		
White	83%	80%
Black	4%	8%
Hispanic	5%	4%
Mixed Race/Mixed Heritage	3%	3%
Asian/Pacific Islander	4%	3%
American Indian/Alaska Native	0%	0%
Other	0%	0%
EDUCATION		
College Graduate or Above	69%	66%
ANNUAL HOUSEHOLD INCOME		
\$25,001 to \$50,000	8%	9%
\$50,001 to \$75,000	10%	11%
\$75,001 or more	60%	54%
PREVIOUS VISITS		
First Time Visitor	44%	41%
Repeat Visitor	55%	58%
TRAVELLING PARTY SIZE		
One	16%	18%
Two	45%	39%
Three or more	36%	37%
HOUSEHOLD SIZE		
One	12%	12%
Two	40%	40%
Three-Four	36%	34%
COUNTRY OF ORIGIN		
USA	79%	79%
Canada	9%	9%
Europe	6%	6%
Other Countries	6%	6%
AVERAGE LENGTH OF STAY	6.8 nts.	6.8 nts.

^{*}Information on age, sex and avg. length of stay were obtained from immigration card data.

^{*}Source:Tour Operator & Media Exit Study 2012.

In 2012, Likelihood to return: Very Likely=57.5% and Somewhat Likely=27.7%, Likelihood to Recommend: VL= 68.3% and SL=24.6%. All numbers are subject to revision.

All information in this brochure is based on the Tour Operator & Media Exit Survey 2012.

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