# HOTEL PERFORMANCE - THE ISLANDS OF THE BAHAMAS JANUARY 2014 PRELIMINARY

	THE BA	AHAMAS		NAS	SSAU/PI		GRANI	O BAHAMA		THE OUT IS	LANDS	
JANUARY 2014	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	357854	359039	-0.3%	242349	247737	-2.2%	52962	52359	1.2%	62543	58943	6.1%
Occupied Room Nts	180618	170348	6.0%	131867	131838	0.0%	25072	17799	40.9%	23679	20711	14.3%
Avg Room Occupancy*	50.5%	47.4%	3.0%	54.4%	53.2%	1.2%	47.3%	34.0%	13.3%	37.9%	35.1%	2.7%
Rooms Revenue	\$37,203,088	\$35,575,912	4.6%	\$30,983,437	\$30,525,972	1.5%	\$1,958,154	\$1,328,043	47.4%	\$4,261,497	\$3,721,897	14.5%
Avg Daily Room Rate	\$205.98	\$208.84	-1.4%	\$234.96	\$231.54	1.5%	\$78.10	\$74.61	4.7%	\$179.97	\$179.71	0.1%

YEAR TO DATE (JAN 14)	THE BA	AHAMAS		NA	SSAU/PI		GRANI	D BAHAMA		THE OUT IS	LANDS	
	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	357854	359039	-0.3%	242349	247737	-2.2%	52962	52359	1.2%	62543	58943	6.1%
Occupied Room Nts	180618	170348	6.0%	131867	131838	0.0%	25072	17799	40.9%	23679	20711	14.3%
Avg Room Occupancy*	50.5%	47.4%	3.0%	54.4%	53.2%	1.2%	47.3%	34.0%	13.3%	37.9%	35.1%	2.7%
Rooms Revenue	\$37,203,088	\$35,575,912	4.6%	\$30,983,437	\$30,525,972	1.5%	\$1,958,154	\$1,328,043	47.4%	\$4,261,497	\$3,721,897	14.5%
Avg Daily Room Rate	\$205.98	\$208.84	-1.4%	\$234.96	\$231.54	1.5%	\$78.10	\$74.61	4.7%	\$179.97	\$179.71	0.1%

The sample of hotels for Nassau/P.I. is based on 97.7% (2014) of the available rooms, 91.7% (2014) of the available rooms for GBI (some hotels in GBI closed between 2013 & 2014 and were therefore no longer

in sample in 2014) and 58.2% of the available rooms for the Out Islands in 2014. The above sample contains both large and small hotels. All data subject to revision.

#### FEBRUARY 2014 PRELIMINARY

	THE BA	AHAMAS		NA	SSAU/PI		GRAN	D BAHAMA		THE OUT IS	SLANDS	
FEBRUARY 2014	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	333727	328740	1.5%	221638	222762	-0.5%	55343	50700	9.2%	56746	55278	2.7%
Occupied Room Nts	189285	182323	3.8%	133060	134643	-1.2%	31984	25580	25.0%	24241	22100	9.7%
Avg Room Occupancy*	56.7%	55.5%	1.3%	60.0%	60.4%	-0.4%	57.8%	50.5%	7.3%	42.7%	40.0%	2.7%
Rooms Revenue	\$39,439,497	\$39,022,088	1.1%	\$32,466,447	\$32,769,472	-0.9%	\$2,317,984	\$2,207,408	5.0%	\$4,655,066	\$4,045,207	15.1%
Avg Daily Room Rate	\$208.36	\$214.03	-2.6%	\$244.00	\$243.38	0.3%	\$72.47	\$86.29	-16.0%	\$192.03	\$183.04	4.9%

YEAR TO DATE (FEB 14)	THE BA	AHAMAS		NAS	SSAU/PI		GRAN	D BAHAMA		THE OUT IS	LANDS	
	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	691581	687779	0.6%	463987	470499	-1.4%	108305	103059	5.1%	119289	114221	4.4%
Occupied Room Nts	369903	352671	4.9%	264927	266481	-0.6%	57056	43379	31.5%	47920	42811	11.9%
Avg Room Occupancy*	53.5%	51.3%	2.2%	57.1%	56.6%	0.5%	52.7%	42.1%	10.6%	40.2%	37.5%	2.7%
Rooms Revenue	\$76,642,585	\$74,598,000	2.7%	\$63,449,884	\$63,295,444	0.2%	\$4,276,137	\$3,535,452	21.0%	\$8,916,564	\$7,767,105	14.8%
Avg Daily Room Rate	\$207.20	\$211.52	-2.0%	\$239.50	\$237.52	0.8%	\$74.95	\$81.50	-8.0%	\$186.07	\$181.43	2.6%

All data subject to revision. Some rounding may occur.

### HOTEL PERFORMANCE - THE ISLANDS OF THE BAHAMAS MARCH 2014 PRELIMINARY

	THE B	BAHAMAS		NA	SSAU/PI		GRAN	D BAHAMA		THE OUT IS	LANDS	
March 2014	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	370524	362253	2.3%	242183	245484	-1.3%	65174	52979	23.0%	63167	63790	-1.0%
Occupied Room Nts	245360	236911	3.6%	176574	180605	-2.2%	39199	27436	42.9%	29587	28870	2.5%
Avg Room Occupancy*	66.2%	65.4%	0.8%	72.9%	73.6%	-0.7%	60.1%	51.8%	8.4%	46.8%	45.3%	1.6%
Rooms Revenue	\$59,809,962	\$63,419,694	-5.7%	\$50,034,818	\$54,478,111	-8.2%	\$2,993,422	\$2,651,050	12.9%	\$6,781,722	\$6,290,533	7.8%
Avg Daily Room Rate	\$243.76	\$267.69	-8.9%	\$283.36	\$301.64	-6.1%	\$76.36	\$96.63	-21.0%	\$229.21	\$217.89	5.2%

	THE	BAHAMAS		NA	SSAU/PI		GRAN	D BAHAMA		THE OUT IS	SLANDS	
YEAR TO DATE (MAR 14)	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	1062105	1050032	1.1%	706170	715983	-1.4%	173479	156038	11.2%	182456	178011	2.5%
Occupied Room Nts	615263	589582	4.4%	441501	447086	-1.2%	96255	70815	35.9%	77507	71681	8.1%
Avg Room Occupancy*	57.9%	56.1%	1.8%	62.5%	62.4%	0.1%	55.5%	45.4%	10.1%	42.5%	40.3%	2.2%
Rooms Revenue	\$136,452,546	\$138,017,695	-1.1%	\$113,484,701	\$117,773,555	-3.6%	\$7,269,559	\$6,186,502	17.5%	\$15,698,286	\$14,057,638	11.7%
Avg Daily Room Rate	\$221.78	\$234.09	-5.3%	\$257.04	\$263.42	-2.4%	\$75.52	\$87.36	-13.6%	\$202.54	\$196.11	3.3%

The sample of hotels for Nassau/P.I. is based on 97.7% (2014) of the available rooms, 91.7% (2014) of the available rooms for GBI (some hotels in GBI closed between 2013 & 2014 and were therefore no longer

in sample in 2014) and 58.2% of the available rooms for the Out Islands in 2014. The above sample contains both large and small hotels. All data subject to revision.

### **APRIL 2014 PRELIMINARY**

	THEF	SAHAMAS		NA	SSAU/PI		GRAN	D BAHAMA		THE OUT IS	JANDS	
APRIL 2014	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	349126	353302	-1.2%	229300	240300	-4.6%	63138	51162	23.4%	56688	61840	-8.3%
Occupied Room Nts	224276	206213	8.8%	157993	156757	0.8%	37023	23267	59.1%	29260	26189	11.7%
Avg Room Occupancy*	64.2%	58.4%	5.9%	68.9%	65.2%	3.7%	58.6%	45.5%	13.2%	51.6%	42.3%	9.3%
Rooms Revenue	\$53,186,452	\$45,923,896	15.8%	\$43,982,704	\$38,829,802	13.3%	\$2,787,576	\$2,013,618	38.4%	\$6,416,173	\$5,080,476	26.3%
Avg Daily Room Rate	\$237.15	\$222.70	6.5%	\$278.38	\$247.71	12.4%	\$75.29	\$86.54	-13.0%	\$219.28	\$193.99	13.0%

YEAR TO DATE (APR 14)	THE	BAHAMAS		NA	ASSAU/PI		GRAN	D BAHAMA		THE OUT IS	SLANDS	
	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	1411231	1403334	0.6%	935470	956283	-2.2%	236617	207200	14.2%	239144	239851	-0.3%
Occupied Room Nts	839539	795795	5.5%	599494	603843	-0.7%	133278	94082	41.7%	106767	97870	9.1%
Avg Room Occupancy*	59.5%	56.7%	2.8%	64.1%	63.1%	0.9%	56.3%	45.4%	10.9%	44.6%	40.8%	3.8%
Rooms Revenue	\$189,638,998	\$183,941,591	3.1%	\$157,467,405	\$156,603,357	0.6%	\$10,057,135	\$8,200,120	22.6%	\$22,114,458	\$19,138,114	15.6%
Avg Daily Room Rate	\$225.88	\$231.14	-2.3%	\$262.67	\$259.34	1.3%	\$75.46	\$87.16	-13.4%	\$207.13	\$195.55	5.9%

All data subject to revision. Some rounding may occur.

## HOTEL PERFORMANCE - THE ISLANDS OF THE BAHAMAS MAY 2014 PRELIMINARY

	TH	E BAHAMAS		NAS	SAU/PI		GRAND	BAHAMA		THE OUT ISL	ANDS	
MAY 2014	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	362643	363538	-0.2%	236665	247288	-4.3%	66725	52865	26.2%	59253	63385	-6.5%
Occupied Room Nts	204948	190111	7.8%	144220	142595	1.1%	31501	21504	46.5%	29227	26012	12.4%
Avg Room Occupancy*	56.5%	52.3%	4.2%	60.9%	57.7%	3.3%	47.2%	40.7%	6.5%	49.3%	41.0%	8.3%
Rooms Revenue	\$35,257,402	\$35,780,977	-1.5%	\$28,295,302	\$29,497,389	-4.1%	\$2,210,358	\$1,720,855	28.4%	\$4,751,742	\$4,562,733	4.1%
Avg Daily Room Rate	\$172.03	\$188.21	-8.6%	\$196.20	\$206.86	-5.2%	\$70.17	\$80.02	-12.3%	\$162.58	\$175.41	-7.3%

YEAR TO DATE (MAY 14)	TI	HE BAHAMAS		NA	ASSAU/PI		GRAN	ND BAHAMA		THE OUT ISI	LANDS	
	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	1773874	1766872	0.4%	1172135	1203571	-2.6%	303342	260065	16.6%	298397	303236	-1.6%
Occupied Room Nts	1044487	985906	5.9%	743714	746438	-0.4%	164779	115586	42.6%	135994	123882	9.8%
Avg Room Occupancy*	58.9%	55.8%	3.1%	63.4%	62.0%	1.4%	54.3%	44.4%	9.9%	45.6%	40.9%	4.7%
Rooms Revenue	\$224,896,401	\$219,722,567	2.4%	\$185,762,707	\$186,100,746	-0.2%	\$12,267,493	\$9,920,975	23.7%	\$26,866,200	\$23,700,847	13.4%
Avg Daily Room Rate	\$215.32	\$222.86	-3.4%	\$249.78	\$249.32	0.2%	\$74.45	\$85.83	-13.3%	\$197.55	\$191.32	3.3%

The sample of hotels for Nassau/P.I. is based on 97.7% (2014) of the available rooms, 91.7% (2014) of the available rooms for GBI (some hotels in GBI closed between 2013 & 2014 and were therefore no longer

in sample in 2014) and 58.2% of the available rooms for the Out Islands in 2014. The above sample contains both large and small hotels. All data subject to revision.

JUNE 2014 PRELIMINARY

	ТН	E BAHAMAS		NA	ASSAU/PI		GRA	ND BAHAMA		THE OUT IS	LANDS	
JUNE 2014	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	349554	347234	0.7%	228520	234724	-2.6%	64552	52196	23.7%	56482	60314	-6.4%
Occupied Room Nts	211243	193782	9.0%	151639	140776	7.7%	32561	26211	24.2%	27043	26795	0.9%
Avg Room Occupancy*	60.4%	55.8%	4.6%	66.4%	60.0%	6.4%	50.4%	50.2%	0.2%	47.9%	44.4%	3.5%
Rooms Revenue	\$39,441,779	\$40,026,708	-1.5%	\$33,048,944	\$33,505,717	-1.4%	\$2,272,131	\$2,083,323	9.1%	\$4,120,704	\$4,437,667	-7.1%
Avg Daily Room Rate	\$186.71	\$206.56	-9.6%	\$217.94	\$238.01	-8.4%	\$69.78	\$79.48	-12.2%	\$152.38	\$165.62	-8.0%

YEAR TO DATE - (JUN 14)	TI	HE BAHAMAS		NA	ASSAU/PI		GRAM	ND BAHAMA		THE OUT ISI	LANDS	
	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	2123428	2114106	0.4%	1400655	1438295	-2.6%	367894	312261	17.8%	354879	363550	-2.4%
Occupied Room Nts	1255730	1179688	6.4%	895353	887214	0.9%	197340	141797	39.2%	163037	150677	8.2%
Avg Room Occupancy*	59.1%	55.8%	3.3%	63.9%	61.7%	2.2%	53.6%	45.4%	8.2%	45.9%	41.4%	4.5%
Rooms Revenue	\$264,338,179	\$259,749,275	1.8%	\$218,811,651	\$219,606,463	-0.4%	\$14,539,624	\$12,004,298	21.1%	\$30,986,904	\$28,138,514	10.1%
Avg Daily Room Rate	\$210.51	\$220.18	-4.4%	\$244.39	\$247.52	-1.3%	\$73.68	\$84.66	-13.0%	\$190.06	\$186.75	1.8%

All data subject to revision. Some rounding may occur.

## HOTEL PERFORMANCE - THE ISLANDS OF THE BAHAMAS JULY 2014 PRELIMINARY

	THE	BAHAMAS		NAS	SAU/PI		GRANE	BAHAMA		THE OUT IS	LANDS	
JULY 2014	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	350118	358095	-2.2%	228801	242369	-5.6%	66525	54130	22.9%	54792	61596	-11.0%
Occupied Room Nts	230192	218744	5.2%	167628	166939	0.4%	36995	24555	50.7%	25569	27250	-6.2%
Avg Room Occupancy*	65.7%	61.1%	4.7%	73.3%	68.9%	4.4%	55.6%	45.4%	10.2%	46.7%	44.2%	2.4%
Rooms Revenue	\$46,102,670	\$45,109,895	2.2%	\$38,939,599	\$38,718,428	0.6%	\$2,329,773	\$1,935,888	20.3%	\$4,833,297	\$4,455,579	8.5%
Avg Daily Room Rate	\$200.28	\$206.22	-2.9%	\$232.30	\$231.93	0.2%	\$62.98	\$78.84	-20.1%	\$189.03	\$163.51	15.6%

YEAR TO DATE (JUL 14)	THE	THE BAHAMAS		NAS	SSAU/PI		GRANI	O BAHAMA		THE OUT IS	LANDS	
	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	2473546	2472201	0.1%	1629456	1680664	-3.0%	434419	366391	18.6%	409671	425146	-3.6%
Occupied Room Nts	1485922	1398432	6.3%	1062981	1054153	0.8%	234335	166352	40.9%	188606	177927	6.0%
Avg Room Occupancy*	60.1%	56.6%	3.5%	65.2%	62.7%	2.5%	53.9%	45.4%	8.5%	46.0%	41.9%	4.2%
Rooms Revenue	\$310,440,849	\$304,859,171	1.8%	\$257,751,250	\$258,324,891	-0.2%	\$16,869,398	\$13,940,186	21.0%	\$35,820,201	\$32,594,093	9.9%
Avg Daily Room Rate	\$208.92	\$218.00	-4.2%	\$242.48	\$245.05	-1.1%	\$71.99	\$83.80	-14.1%	\$189.92	\$183.19	3.7%

The sample of hotels for Nassau/P.I. is based on 97.7% (2014) of the available rooms, 91.7% (2014) of the available rooms for GBI (some hotels in GBI closed between 2013 & 2014 and were therefore no longer

in sample in 2014) and 58.2% of the available rooms for the Out Islands in 2014. The above sample contains both large and small hotels. All data subject to revision.

AUGUST 2014 PRELIMINARY

	THE	THE BAHAMAS			SSAU/PI		GRANE	BAHAMA		THE OUT IS	LANDS	
AUGUST 2014	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	343487	349866	-1.8%	228074	242260	-5.9%	66557	53124	25.3%	48856	54482	-10.3%
Occupied Room Nts	215247	200308	7.5%	159292	154989	2.8%	36277	23040	57.5%	19678	22279	-11.7%
Avg Room Occupancy*	62.7%	57.3%	5.4%	69.8%	64.0%	5.9%	54.5%	43.4%	11.1%	40.3%	40.9%	-0.6%
Rooms Revenue	\$39,794,170	\$36,525,402	8.9%	\$34,040,466	\$31,223,406	9.0%	\$2,205,831	\$1,708,394	29.1%	\$3,547,873	\$3,593,602	-1.3%
Avg Daily Room Rate	\$184.88	\$182.35	1.4%	\$213.70	\$201.46	6.1%	\$60.81	\$74.15	-18.0%	\$180.30	\$161.30	11.8%

YEAR TO DATE (AUG 14)	THE	THE BAHAMAS		NA	SSAU/PI		GRANI	O BAHAMA		THE OUT IS	LANDS	
	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	2817033	2822067	-0.2%	1857530	1922924	-3.4%	500976	419515	19.4%	458527	479628	-4.4%
Occupied Room Nts	1701169	1598740	6.4%	1222273	1209142	1.1%	270612	189392	42.9%	208284	200206	4.0%
Avg Room Occupancy*	60.4%	56.7%	3.7%	65.8%	62.9%	2.9%	54.0%	45.1%	8.9%	45.4%	41.7%	3.7%
Rooms Revenue	\$350,235,020	\$341,384,573	2.6%	\$291,791,717	\$289,548,298	0.8%	\$19,075,229	\$15,648,580	21.9%	\$39,368,074	\$36,187,695	8.8%
Avg Daily Room Rate	\$205.88	\$213.53	-3.6%	\$238.73	\$239.47	-0.3%	\$70.49	\$82.63	-14.7%	\$189.01	\$180.75	4.6%

All data subject to revision. Some rounding may have occurred.

## HOTEL PERFORMANCE - THE ISLANDS OF THE BAHAMAS SEPTEMBER 2014 PRELIMINARY

	THE	BAHAMAS		NA	ASSAU/PI		GRANI	D BAHAMA		THE OUT ISI	LANDS	
SEPTEMBER 2014	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	305076	313157	-2.6%	219970	232091	-5.2%	57432	44370	29.4%	27674	36696	-24.6%
Occupied Room Nts	112466	109766	2.5%	86523	88651	-2.4%	18752	12949	44.8%	7191	8166	-11.9%
Avg Room Occupancy*	36.9%	35.1%	1.8%	39.3%	38.2%	1.1%	32.7%	29.2%	3.5%	26.0%	22.3%	3.7%
Rooms Revenue	\$14,864,418	\$13,218,109	12.5%	\$12,378,320	\$10,724,213	15.4%	\$1,139,350	\$1,167,268	-2.4%	\$1,346,747	\$1,326,628	1.5%
Avg Daily Room Rate	\$132.17	\$120.42	9.8%	\$143.06	\$120.97	18.3%	\$60.76	\$90.14	-32.6%	\$187.28	\$162.46	15.3%

YEAR TO DATE (SEP 14)	THI	THE BAHAMAS		NA	SSAU/PI		GRAN	D BAHAMA		THE OUT IS	LANDS	
	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	3122109	3135224	-0.4%	2077500	2155015	-3.6%	558408	463885	20.4%	486201	516324	-5.8%
Occupied Room Nts	1813635	1708506	6.2%	1308796	1297793	0.8%	289364	202341	43.0%	215475	208372	3.4%
Avg Room Occupancy*	58.1%	54.5%	3.6%	63.0%	60.2%	2.8%	51.8%	43.6%	8.2%	44.3%	40.4%	4.0%
Rooms Revenue	\$365,099,437	\$354,602,682	3.0%	304,170,037	300,272,510	1.3%	\$20,214,579	\$16,815,848	20.2%	\$40,714,821	\$37,514,323	8.5%
Avg Daily Room Rate	\$201.31	\$207.55	-3.0%	\$232.40	\$231.37	0.4%	\$69.86	\$83.11	-15.9%	\$188.95	\$180.04	5.0%

The sample of hotels for Nassau/P.I. is based on 97.7% (2014) of the available rooms, 91.7% (2014) of the available rooms for GBI (some hotels in GBI closed between 2013 & 2014 and were therefore no longer in sample in 2014) and 58.2% of the available rooms for the Out Islands in 2014. The above sample contains both large and small hotels. All data subject to revision.

#### **OCTOBER 2014 PRELIMINARY**

	THE	BAHAMAS		NA	ASSAU/PI		GRAN	D BAHAMA		THE OUT IS	LANDS	
OCTOBER 2014	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	314043	333823	-5.9%	223040	241780	-7.8%	59545	44564	33.6%	31458	47479	-33.7%
Occupied Room Nts	140285	109534	28.1%	101593	81307	24.9%	30032	14506	107.0%	8660	13721	-36.9%
Avg Room Occupancy*	44.7%	32.8%	11.9%	45.5%	33.6%	11.9%	50.4%	32.6%	17.9%	27.5%	28.9%	-1.4%
Rooms Revenue	\$19,899,970	\$18,262,474	9.0%	\$16,350,277	\$15,044,486	8.7%	\$1,807,262	\$1,146,672	57.6%	\$1,742,430	\$2,071,316	-15.9%
Avg Daily Room Rate	\$141.85	\$166.73	-14.9%	\$160.94	\$185.03	-13.0%	\$60.18	\$79.05	-23.9%	\$201.20	\$150.96	33.3%

YEAR TO DATE (OCT 14)	TH	THE BAHAMAS		Ν	ASSAU/PI		GRAN	D BAHAMA		THE OUT IS	SLANDS	
	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	3436152	3469047	-0.9%	2300540	2396795	-4.0%	617953	508449	21.5%	517659	563803	-8.2%
Occupied Room Nts	1953920	1818040	7.5%	1410389	1379100	2.3%	319396	216847	47.3%	224135	222093	0.9%
Avg Room Occupancy*	56.9%	52.4%	4.5%	61.3%	57.5%	3.8%	51.7%	42.6%	9.0%	43.3%	39.4%	3.9%
Rooms Revenue	\$384,999,407	\$372,865,156	3.3%	\$320,520,314	\$315,316,996	1.7%	\$22,021,842	\$17,962,520	22.6%	\$42,457,251	\$39,585,640	7.3%
Avg Daily Room Rate	\$197.04	\$205.09	-3.9%	\$227.26	\$228.64	-0.6%	\$68.95	\$82.83	-16.8%	\$189.43	\$178.24	6.3%

All data subject to revision. Some rounding may have occurred.

# HOTEL PERFORMANCE - THE ISLANDS OF THE BAHAMAS NOVEMBER 2014 PRELIMINARY

	THE	BAHAMAS		NAS	SSAU/PI		GRA	ND BAHAMA	1	THE OUT IS	SLANDS	
NOVEMBER 2014	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	0	344215	-100.0%		231416	-100.0%		52928	-100.0%		59871	-100.0%
Occupied Room Nts	0	167749	-100.0%		124294	-100.0%		21258	-100.0%		22197	-100.0%
Avg Room Occupancy*	#DIV/0!	48.7%	#DIV/0!	#DIV/0!	53.7%	#DIV/0!	#DIV/0!	40.2%	#DIV/0!	#DIV/0!	37.1%	#DIV/0!
Rooms Revenue	\$0	\$29,750,659	-100.0%		\$24,961,003	-100.0%		\$1,668,341	-100.0%		\$3,121,315	-100.0%
Avg Daily Room Rate	#DIV/0!	\$177.35	#DIV/0!	#DIV/0!	\$200.82	#DIV/0!	#DIV/0!	\$78.48	#DIV/0!	#DIV/0!	\$140.62	#DIV/0!

YEAR TO DATE (NOV 14)	TH	THE BAHAMAS		NAS	SSAU/PI		GRAN	ND BAHAMA	L	THE OUT IS	SLANDS	
	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	3436152	3813262	-9.9%	2300540	2628211	-12.5%	617953	561377	10.1%	517659	623674	-17.0%
Occupied Room Nts	1953920	1985789	-1.6%	1410389	1503394	-6.2%	319396	238105	34.1%	224135	244290	-8.3%
Avg Room Occupancy*	56.9%	52.1%	4.8%	61.3%	57.2%	4.1%	51.7%	42.4%	9.3%	43.3%	39.2%	4.1%
Rooms Revenue	\$384,999,407	\$402,615,815	-4.4%	\$320,520,314	\$340,278,000	-5.8%	22021842	19630861	12.2%	42457251	42706954	-0.6%
Avg Daily Room Rate	\$197.04	\$202.75	-2.8%	\$227.26	\$226.34	0.4%	\$68.95	\$82.45	-16.4%	\$189.43	\$174.82	8.4%

The sample of hotels for Nassau/P.I. is based on 97.7% (2014) of the available rooms, 91.7% (2014) of the available rooms for GBI (some hotels in GBI closed between 2013 & 2014 and were therefore no longe in sample in 2014) and 58.2% of the available rooms for the Out Islands in 2014. The above sample contains both large and small hotels. All data subject to revision.

# **DECEMBER 2014 PRELIMINARY**

	THE	E BAHAMAS		NA	ASSAU/PI		GRAI	ND BAHAMA		THE OUT IS	SLANDS	
DECEMBER 2014	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	0	360360	-100.0%		243008	-100.0%		55050	-100.0%		62302	-100.0%
Occupied Room Nts	0	178417	-100.0%		130762	-100.0%		23989	-100.0%		23666	-100.0%
Avg Room Occupancy*	#DIV/0!	49.5%	#DIV/0!	#DIV/0!	53.8%	#DIV/0!	#DIV/0!	43.6% #	#DIV/0!	#DIV/0!	38.0%	#DIV/0!
Rooms Revenue	\$0	\$41,071,124	-100.0%		\$34,686,844	-100.0%		\$1,910,826	-100.0%		\$4,473,454	-100.0%
Avg Daily Room Rate	#DIV/0!	\$230.20	#DIV/0!	#DIV/0!	\$265.27	#DIV/0!	#DIV/0!	\$79.65 #	#DIV/0!	#DIV/0!	\$189.02	#DIV/0!

YEAR TO DATE (DEC 14)	TH	E BAHAMAS		NA	SSAU/PI		GRA	ND BAHAMA	L	THE OUT I	SLANDS	
	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG	2014	2013	% CHG
Available Room Nts	3436152	4173622	-17.7%	2300540	2871219	-19.9%	617953	616427	0.2%	517659	685976	-24.5%
Occupied Room Nts	1953920	2164206	-9.7%	1410389	1634156	-13.7%	319396	262094	21.9%	224135	267956	-16.4%
Avg Room Occupancy*	56.9%	51.9%	5.0%	61.3%	56.9%	4.4%	51.7%	42.5%	9.2%	43.3%	39.1%	4.2%
Rooms Revenue	\$384,999,407	\$443,686,939	-13.2%	\$320,520,314	\$374,964,844	-14.5%	\$22,021,842	\$21,541,686	2.2%	\$42,457,251	\$47,180,408	-10.0%
Avg Daily Room Rate	\$197.04	\$205.01	-3.9%	\$227.26	\$229.45	-1.0%	\$68.95	\$82.19	-16.1%	\$189.43	\$176.08	7.6%

All data subject to revision. Some rounding may have occurred.